## FINANCIAL RESULTS FOR THE SIX MONTHS ENDED JUNE 30, 2023



Consolidated Profit before tax \$229.10M

## **Consolidated Statements of Derrimon Trading Company Limited**

Report to Stockholders Six (6) months ended June 30, 2023

The Board of Directors is pleased to report the unaudited results of the Company for the six (6) months ended June 30, 2023, and to report on the performance of the Group for the same period . The period reflects the inclusion of Spicy Hill Farms Limited and Arosa Limited along with the new Select Grocers location in Curatoe Hill, Clarendon.

## Highlights of Q2 2023

	C	Current Quarte	r	Year to Date			
	June 30,	June 30,	% Change	June 30,	June 30,	% Change	
	2023	2022		2023	2022		
	\$'000	\$'000		\$'000	\$'000		
Revenue	4,578,653	4,624,823	-1.00%	9,500,244	8,864,389	7.17%	
Gross Profit	1,146,168	1,093,150	4.85%	2,167,785	1,896,356	14.31%	
EBITDA	614,290	336,311	82.66%	923,845	733,657	25.92%	
Net Profit	138,412	113,079	22.40%	199,320	286,064	-30.32%	
Net Profit	125,612	103,829	20.98%	174,549	271,642	-35.74%	
attributable							
to							
shareholders							
Earnings Per	\$0.028	\$0.023	21.74%	\$0.039	\$0.060	-35.00%	
Share							

The three (3) months consolidated results for Derrimon Trading Company Limited (DTL) reported revenue of \$4.58 billion which is a \$46.17 million reduction relative to the \$4.62 billion reported for the corresponding three (3) months period in 2022. Although there was a slight reduction in revenues for the period, a decline in commodity prices, foreign exchange rate stability and inventory management resulted in a 2.80% reduction in our cost of sales therefore, offsetting the negative impact of the decrease in revenue. These costs improvements pushed our gross profit to \$1.15 billion, or a 4.85% increase compared to the \$1.09 billion in the prior quarter.

Consolidated operating expenses for the three (3) months period was \$728.81 million, representing a decrease of \$267.04 million or 26.82% from the \$995.85 million reported for the same period in 2022. Significant cost savings were realized during the period as the prior period reflected costs incurred during the integration of Spicy Hill Farms Limited and Arosa Limited.

Finance cost for the three months was \$326.69 million which was \$235.76 million or 259.27% above the \$90.93 million reported at the end of June 2022. The higher debt balance associated with the acquisitions as well as leases are the main reasons for the movements in finance cost that is being reported.

The consolidated profit before tax earned for this reporting period was \$159.09 million, an increase of \$27.68 million or 21.07% over the \$131.41 million reported for the corresponding period in 2022. The Group's consolidated net profit was \$146.81 million, an increase of \$33.74 million or 29.83% above the \$113.08 million reported in the 2022 comparative period.

For the overall six (6) months period, revenue increased by 7.17% to a record of \$9.50 billion as we reflected contributions from both Spicy Hill Limited and Arosa Limited. The reduction in cost of sales pushed gross profit up by 14.31% to \$2.17 billion with group gross profit margins to 22.82%. Total expenses remained flat at \$1.63 billion which resulted in operating profit being reported at \$675.63 million, an increase of 34.02%. Profit before tax decreased by 30.39% to \$229.10 million with consolidated net profit at \$199.32 million with earnings per share at \$0.039.

The consolidated total assets was \$16.70 billion compared to the \$12.99 billion reported for the corresponding period in 2022. This growth was achieved by the significant rise in current assets to \$8.82 billion mainly as a result of the entities acquired. Group cash and bank balances ended the period at \$860.54 million with net cash at \$594.56 million. Equity attributable to shareholders was \$6.31 billion relative to the \$5.82 billion as the Group continued to grow its retained earnings.

#### **Core Activity**

For this second quarter ended June 2023, revenue generated from core activity (the distribution and retail arms of the business) was \$3.04 billion representing an increase of \$43.60 million or 1.46% when compared to the \$2.99 billion reported for the similar reporting period in 2022. The six (6) months result of the core activity recorded revenue of \$6.33 billion which is an 8.79% increase when compared to the \$5.82 billion earned in the corresponding period last year.

Gross profit from core activity for the second quarter was \$752.91 million or \$55.12 million (7.90%) more than the \$697.79 million reported in the similar period in 2022. Gross profit from these divisions for the six (6) months period was \$1.31 billion which represents a \$152.00 million (13.12%) increase above the \$1.16 billion reported for the similar period in 2022.

Operating Expenses For the second quarter ending June 30, 2023 was \$420.95 million which was \$335.28 million (44.34%) above the expenses incurred for the similar period in 2022. Operating Expenses for the six (6) months period was \$1.06 billion which was \$115.19 million (9.83%) below the \$1.17 billion reported for the comparative period last year.

Finance cost for the three (3) months ending June 30, 2023, was \$317.24 million which was \$238.53 million (303.05%) above that reported for the similar quarter in 2022. Finance charges from core activities for the six (6) months period was \$432.80 million which is up by \$271.49 million (168.30%) from the \$161.31 million reported in June 30, 2022.

For the three (3) months ended June 2023, pre-tax profit was \$90.16 million representing a positive result when compared to the pre-tax loss of \$16.12 million reported for the same period in 2022. A pre-tax loss was recorded for the six (6) months period at \$53.80 million compared to the \$77.83 million pre-tax profit in the corresponding period.

Total Assets for the Company was at \$13.09 billion or \$3.98 billion (44%) more than the \$9.11 billion reported for the similar period last year. The majority of this growth came from the growth in current assets, with cash closing at \$240.91 million. Total liabilities stood at \$7.60 billion as the company reduced payables and saw an increase in long-term debt. Equity closed the period at \$5.49 billion.

#### **Economic Environment**

#### Jamaica

The Bank of Jamaica (BOJ) maintained their policy rate at 7.00% during the first half of 2023 with point-to-point inflation decreasing to 6.3% which is marginally above the upper target set by the BOJ of 6.00%. Net international reserves closed out June at US\$4.21 billion which represents 38.30 weeks of goods and service imports. The FX rate between the USD – JMD depreciated from \$151.57 at the start of the quarter to \$154.62 at the end of June. The FX rate has depreciated 1.70% from \$152.05 since the start of the year. The last available unemployment data (July 2022) was 6.6%.

#### **United States**

The US Federal Reserve continued with their interest rate hikes as they increased rates in May by 25 basis points before taking a pause at the June meeting. This momentary pause was broken in July as they raised by another 25 basis points to 5.25-5.50% which is the highest it has been in more than 22 years. This is against the backdrop of headline inflation coming in at 3.0% for June, but core inflation remaining higher at 4.8%. The US unemployment rate was at 3.5% which shows the robust job market relative to the Fed's recent hikes. Although there is growth observed with the largest banks, regional banks have come under extreme pressure in recent times with some seeking mergers and others failing due to the mismatch in assets versus liabilities.

#### **Market Performance**

	June 30, 2023	June 30, 2022	December 30, 2022
DTL Stock Price	\$2.10	\$2.74	\$2.14
Junior Market Index	3,984.23	4,349.44	3,986.44
JSE Manufacturing and	101.58	107.69	97.42
Distribution Index			
Market Capitalization	\$9.52 Billion	\$12.42 Billion	\$9.70 Billion

The overall equities market has had a mixed performance in the first half of 2023 which stems from reduced trading volumes and value during the period. As a result, several securities have hit new 52-week lows and traded at levels not seen in almost five years. During the period, there were no new IPO's, the Bank of Jamaica held its policy rate and a range of new debt securities hit the market at attractive rates.

DTL's stock price traded at an intraday high of \$2.15 on April 15, but closed the quarter at \$2.10 which is 2% lower than the \$2.14 at the start of the year. As a result, our market capitalization stood at \$9.52 Billion. The Junior Market Index marginally declined while the Manufacturing & Distribution Index improved 4.27% in H1.

#### **Outlook and Risks**

Some of the key risks the Derrimon Group is exposed to include:

Commodity and Supply Chain Risk — The Group is impacted by delays experienced by our suppliers and fluctuations in commodity prices for raw materials used in different operations. The Group imports key inputs and other inventory items used in its operations from many geographies, but mainly from the Caribbean relating to items sold by different businesses. While the Group can enter relevant arrangements with suppliers and build up on inventory, it cannot control geopolitical events or government actions which can disrupt the ability of a supplier to send goods to the final destination. This also extends to commodities such as lumber where the key supply comes from a select set of countries and prices can increase rapidly due to greater demand than supply.

Currency Risk — The Derrimon Group is exposed to foreign exchange (FX) risk due to fluctuations in the exchange rate on transactions and balances that are denominated in curries other than the JMD. While the company does not directly hedge with derivatives, it manages currency risk through arrangements with producers and suppliers which includes buffers in the pricing mechanism. The rising export portfolio and management fees from our New York operations also provides the company with FX to manage the potential volatility at different intervals. The treasury team is also engaged across all subsidiaries to discuss future FX needs and possible renegotiations of terms in certain deals. Currency risk can also be managed by refinancing loans denominated in a foreign currency into JMD to address any fluctuations in the FX rate.

Interest Rate Risk — The Group is exposed to the potential increase in the interest rate charged on loans by our different financing partners on existing loans and the cost of new financing. The Group's maturities on different facilities are staggered over several years with sufficient coverage on possible increase in financing costs. The rise in interest rates requires the Group to be more deliberate about any new projects and their required funding needs.

Apart from the 48<sup>th</sup> staging of the JMEA's (Jamaica Manufacturers and Exporters Association) Expo at the National Indoor Sports Centre, Derrimon also hosted the various brands at the Jamaica Observer's Table Talk Food Awards where Manchester Hills Sauces & Seasonings and the Create team were awarded the Best (New) Local Product award. This award also came with the benefit of these products being featured in our different locations.

We also hosted "Sweat Fetes" where our Refresh brand of water was the beverage of choice as many persons got their move on to stay fit and active. The Refresh brand was also on full display at the Dancing Dynamites Season 17 Finals where Central High's team were the ultimate winners. The Derrimon Group is proud of our contribution to the community through Labour Day events, sponsoring significant events and giving a platform for young Jamaican businesses to develop.

Our Select Grocers location in Clarendon continues to see increased traffic and business from customers in the surrounding communities and along the route to their destinations. Some businesses we expected to open at this location had minor delays and we now expect them to open later in the year.

We are continuing to monitor the various developments in the market especially as the impact of higher costs such as insurance, security and wages are expected to increase the cost of business for several firms. The Derrimon team is also in dialogue with our financial advisors about potential ways to extract further value from the Group by way of the capital markets. CFF's tax remission ends this quarter with the business to face the full 25% income tax charges going forward.

We'd like to pause to send our condolences to the Vaughan family following the passing of Dr Leon O. Vaughan who was a visionary and gentle soul who blessed thousands of Jamaicans with better vision. We would also like to recognize the passing of Jamaica's gentle giant The Honourable Lascelles Chin, O.J. C.D. whose contributions over the decades have made Jamaica a better place.

As we turn 25 in December 2023, we would like to recognize the efforts of our employees who have made the company the success it is today. We thank them for their commitment and dedication over the years and look forward to building a greater business. We also thank our shareholders, customers and other stakeholders for their support as we continue to expand our business and bring greater value to all parties.

The company has performed well so far this year and we are very optimistic for the remainder of 2023, as we seek to deliver greater value to our valued shareholders.

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Derrick Cotterell Chairman/Chief Executive Officer

# FINANCIAL RESULTS FOR THE SIX MONTHS ENDED JUNE 30, 2023



Consolidated Profit before tax \$229.10M

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## Derrimon Trading Company Limited Group Statement of Profit and Loss & Comprehensive Income Six Months Ended June 30, 2023

Revenue	Notes	Group Unaudited Consolidated Three months ended June 30 2023 \$'000	Group Unaudited Consolidated Three months ended June 30 2022 \$'000	Group Unaudited Consolidated Six months ended June 30 2023 \$'000	Group Unaudited Consolidated Six months ended June 30 2022 \$'000	Group Audited year ended December 31 2022 \$'000
Trading Income	2f	4,578,653	4,624,823	9,500,244	8,864,389	18,420,256
Less cost of sales		3,432,485	3,531,673	7,332,459	6,968,033	13,780,755
Gross Profit		1,146,168	1,093,150	2,167,785	1,896,356	4,639,501
Unrealised losses on invstment valued at fair value through profit or loss Other operating Income		68,426	125,047	134,755	260,618	(2,872) 237,368
		1,214,594	1,218,197	2,302,540	2,156,974	4,873,997
Less operating expenses: Administrative Selling & distribution		517,938 210,874 728,812	864,610 131,244 995,854	1,326,769 300,139 1,626,908	1,404,042 248,807 1,652,849	2,995,241 689,131 3,684,372
Operating profits/ (loss) before finance charges		485,782	222,343	675,632	504,125	1,189,625
Less : finance cost		(326,688)	(90,931)	(446,528)	(175,015)	463,579
Profit before taxation		159,094	131,412	229,104	329,110	726,046
Taxation ( Estimated)	6	12,281	18,334	29,784	43,046	108,417
Net profit being total comprehensive income		146,813	113,078	199,320	286,064	617,629
Net Profit Attributable to: Shareholders of the company Non-controlling interest Total comprehensive income		134,013 12,800 146,813	103,829 9,250 113,078	174,549 24,771 199,320	270,410 15,654 286,064	579,979 37,650 617,629
Earnings per share	<b>2</b> p	\$ 0.030	\$ 0.023		\$ 0.060	

## Derrimon Trading Company Limited Statement of Profit and Loss & Comprehensive Income Six Months Ended June 30, 2023

Revenue	Notes	Company Unaudited Derrimon Three months ended June 30  2023 \$*000	Company Unaudited Derrimon Three months ended June 30  2022 \$'000	Company Unaudited Derrimon Six months ended June 30  2023 \$'000	Company Unaudited Derrimon Six months ended June 30  2022 \$'000	Company Audited year ended December 31 2022 \$'000
Trading Income	2f	3,038,285	2,994,684	6,329,504	5,818,062	11,528,582
Less cost of sales		2,285,372	2,296,891	5,019,293	4,659,848	8,701,494
Gross Profit		752,913	697,793	1,310,211	1,158,214	2,827,088
Unrealised losses on invstment valued at fair value through profit or loss Other Income		75,431	121,022		252,422	
		828,344	818,815	1,435,308	1,410,636	3,046,229
Less operating expenses: Administrative Selling & distribution		211,253 209,695			922,690 248,807	1,812,154 539,796
		420,948	756,227	1,056,312	1,171,497	2,351,950
Operating profits/ (loss) before finance charges		407,396	62,588	378,996	239,139	694,279
Less : finance cost		(317,240)	(78,710)	(432,797)	(161,312)	(427,648)
Profit before taxation		90,156	(16,122)	(53,801)	77,827	266,631
Taxation ( Estimated)	6	-	-	-	19,457	(38,575)
Net Profit		90,156	(16,122)	(53,801)	58,370	228,056
Total comprehensive income		90,156	(16,122)	(53,801)	58,370	228,056
Earnings per stock unit	<b>2</b> p	\$ 0.020	\$ (0.004)	\$ (0.012)	\$ 0.013	\$ 0.059

Note		Notes	Company Unaudited Derrimon Six Months June 30 2023	Company Unaudited Derrimon Six Months June 30 2022	Group Unaudited Consolidated Six months ended June 30 2023	Group Unaudited Consolidated Six months ended June 30 2022	Company Audited year ended December 31 2022	Group Audited December 31
Price   Pric								
Right of Lasers   1,488,59   9679   1,5169   1,616126   1,51498   2,222,260   1,616126   1,51498   2,222,260   1,616126   1,51498   2,222,260   1,616126   1,51498   2,222,260   1,616126   1,51498   2,222,260   1,616126   1,51498   2,222,260   1,616126   1,51498   2,222,260   1,616126	ASSETS							
Right of use assets	Non-current assets:							
Deferred tax asset   181,220	Fixed Assets		2,228,432	1,838,409	3,589,428	3,207,972	2,259,047	3,747,102
Instaglic assets   181,220   33,220   1,835,359   1,648,200   1,812,201   1,825,359   1,000,000   1,825,359   1,	Right of use assets		1,408,599	967,921	2,169,199	1,661,254	1,514,893	2,222,269
Processment in Subsidiary and joint venture   19.08/7   29.074   29.074   20.072   10.729   23.3479   20.0727   10.729   23.3479   20.0727   20.								
19,887   54,231   236,479   297,273   107,279   233,479   200,000   200,00				· ·	1,835,359	1,648,203		1,835,359
					-	-		-
Correct assets:         Receivables and prepayments         1,888,623         1,097,290         2,847,355         1,787,716         1,589,414         2,176,047           Inventories         2,749,379         1,535,183         4,521,885         3,102,982         2,539,829         4,153,064           Losh & bank         240,911         26,517         860,544         396,564         575,973         901,884           Tax recoverable         1,209,61         -         508,787         -         1,086,63         47,487           Due from related parties         1,209,61         -         508,787         -         1,086,63         47,487           TOTAL ASSTS         6,098,474         2,397,900         8,815,656         6,171,424         5713,879         7,282,918           TOTAL ASSTS         1,380,828         9,107,299         16,07,89         12,961,62         15,372,918           TOTAL ASSTS         1,383,838         8,163,89         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849	Investments	-					,	
Receivables and prepayments		_	6,990,812	6,209,309	7,882,333	6,814,702	7,090,590	8,090,077
Investment         2,749,379         1,535,183         4,521,865         310,2082         2,539,829         4,153,046           Investment         240,911         265,517         860,544         396,564         575,973         901,884           Cash & bank         240,911         265,517         860,544         396,564         575,973         901,884           Due from related parties         1,209,561         580,787         1,006,63         4,486           TOTAL ASSETS         1,308,226         9,107,299         8,815,655         6,171,424         571,3879         7,282,918           TOTAL ASSETS         1,308,226         9,107,299         16,679,89         1,280,469         15,372,995           ROUTY AND LIABILITIES           COUTH ASSETS         3,863,849         3,663,849         3,663,849         3,663,849         3,663,849         3,663,849         3,663,849         3,663,849         3,663,849         3,663,849         3,663,849         3,663,849         1,660,759         1,582,200         2,170,272           Capital Reserve         94,638         94,638         94,638         94,638         94,638         94,638         94,638         94,638         94,638         94,638         94,638         94,638			1 000 (22	1 007 200	2.047.255	1 707 716	1 500 414	2.176.047
Part								
Cash & bank         240,911         265,517         860,544         396,564         575,973         901,884           Tax recoverable         1,209,561         -         5,085         -         1,086,603         47,487           Due from related parties         1,209,561         -         580,787         -         1,086,603         47,437           TOTAL ASSETS         13,089,286         9,107,299         8,815,656         6,171,424         5,713,879         7,282,918           CUITED TO TAIL ASSETS         13,089,286         9,107,299         16,697,898         12,861,26         15,204,099         15,327,995           CUITED TO TAIL ASSETS         8         1,528,488         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         8,863,849			2,749,379	1,535,183	4,521,885		2,539,829	4,153,064
Part			240 011	265 517	960 544		575 072	001 994
Part			240,911				3/3,9/3	
Common			1 209 561				1 008 663	
TOTAL ASSETS         13,089,286         9,107,299         16,697,889         12,986,126         12,804,469         15,722,958           CUTTY AND LIABILITIES           CUTTEN LIABILITIES           Capital and reserves           Share capital         3,863,849         4,614         614 </td <td>bue from related parties</td> <td>_</td> <td></td> <td>2.897.990</td> <td></td> <td>6.171.424</td> <td></td> <td></td>	bue from related parties	_		2.897.990		6.171.424		
Current Liabilities:   Capital and reserves	TOTAL ASSETS	_						
Current Liabilities:   Capital and reserves		_		.,,	,,	,-,,	,_,	
Share capital         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         2,863,849         2,863,849         1,529,398         1,413,514         2,344,876         1,860,759         1,583,200         2,170,327           Investment revaluation reserve         614	and the state of t							
Share capital         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         3,863,849         2,863,849         2,863,849         1,529,398         1,413,514         2,344,876         1,860,759         1,583,200         2,170,327           Investment revaluation reserve         614								
Investment revaluation reserve	Share capital		3,863,849	3,863,849	3,863,849	3,863,849	3,863,849	3,863,849
Capital Reserve         94,638         3,222           Non-current Liabilities:         5,488,500         5,372,615         6,573,201         6,048,232         5,542,301         6,373,881           Non-Current Liabilities:         3,466,285         1,506,219         3,497,853         1,649,978         2,250,374         2,281,697           Lease liability         1,395,705         911,785         2,451,480         1,602,212         1,560,872         2,278,577           Due to related party         2         -         -         -         -         2,06,919         145,372         131,788           Current Liabilities:	Retained earnings		1,529,398	1,413,514	2,344,876	1,860,759	1,583,200	2,170,327
Proteign exchange reserves	Investment revaluation reserve		614	614	614	614	614	614
Proteign exchange reserves	Capital Reserve		94,638	94,638	94,638	94,638	94,638	94,638
Non-controlling interest         5,488,500 c	Foreign exchange reserves		-	-	3,222	1,885		3,222
Non Current Liabilities:         System of the part of the		_	5,488,500	5,372,615	6,307,199	5,821,745	5,542,301	6,132,650
Non Current Liabilities:   Borrowings	Non-controlling interest	_	-	-	266,002	226,487	-	241,231
Borrowings   3,466,285   1,506,219   3,497,853   1,649,978   2,250,374   2,281,697     Lease liability   1,395,705   911,785   2,451,480   1,602,212   1,560,872   2,278,577     Due to related party   206,919   145,372   131,788     4,861,990   2,418,004   5,949,333   3,459,109   3,956,618   4,692,062     Current Liabilities:		_	5,488,500	5,372,615	6,573,201	6,048,232	5,542,301	6,373,881
Borrowings   3,466,285   1,506,219   3,497,853   1,649,978   2,250,374   2,281,697     Lease liability   1,395,705   911,785   2,451,480   1,602,212   1,560,872   2,278,577     Due to related party   206,919   145,372   131,788     4,861,990   2,418,004   5,949,333   3,459,109   3,956,618   4,692,062     Current Liabilities:								
Lease liability         1,395,705         911,785         2,451,480         1,602,212         1,560,872         2,278,577           Due to related party         -         -         -         -         206,919         145,372         131,788           4,861,990         2,418,004         5,949,333         3,459,109         3,956,618         4,692,062           Current Liabilities:           Payables         1,305,634         771,495         2,624,765         2,896,977         2,341,951         3,153,002           Short term loans         296,315         108,214         296,315         296,200         296,200           Current portion of long term loan         956,741         78,000         945,739         81,940         319,292         326,105           Current portion of lease liability         210,432         170,870         230,748         175,508         187,933         228,691           Taxation payable         -         -         -         28,045         57,469         162,863           Bank overdraft         265,989         -         265,989         -         102,705         140,191           2,738,796         1,316,680         4,175,455         3,478,785         3,305,550         4,307,052					07100000			10.00.000
Due to related party         -         -         -         206,919         145,372         131,788           Current Liabilities:           Payables         1,305,634         771,495         2,624,765         2,896,977         2,341,951         3,153,002           Short term loans         296,315         108,214         296,315         296,200         296,200           Current portion of long term loan         956,741         78,000         945,739         81,940         319,292         326,105           Current portion of lease liability         210,432         170,870         230,748         175,508         187,933         228,691           Taxation payable         -         -         265,989         -         265,989         -         102,705         140,191           Bank overdraft         2738,796         1,316,680         4,175,455         3,478,785         3,305,550         4,307,052					,			
Current Liabilities:         Value         5,949,333         3,459,109         3,956,618         4,692,062           Payables         1,305,634         771,495         2,624,765         2,896,977         2,341,951         3,153,002           Short term loans         296,315         108,214         296,315         296,200         296,200           Current portion of long term loan         956,741         78,000         945,739         81,940         319,292         326,105           Current portion of lease liability         210,432         170,870         230,748         175,508         187,933         228,691           Taxation payable         -         -         -         28,045         57,469         162,863           Bank overdraft         265,989         -         265,989         -         102,705         140,191           2,738,796         1,316,680         4,175,455         3,478,785         3,305,550         4,307,052			1,395,705	911,785	2,451,480			
Current Liabilities:           Payables         1,305,634         771,495         2,624,765         2,896,977         2,341,951         3,153,002           Short term loans         296,315         108,214         296,315         296,200         296,200           Current portion of long term loan         956,741         78,000         945,739         81,940         319,292         326,105           Current portion of lease liability         210,432         170,870         230,748         175,508         187,933         228,691           Taxation payable         -         -         -         28,045         57,469         162,863           Bank overdraft         265,989         -         265,989         -         102,705         140,191           2,738,796         1,316,680         4,175,455         3,478,785         3,305,550         4,307,052	Due to related party	_	1.061.000	2 410 004	- - -			
Payables         1,305,634         771,495         2,624,765         2,896,977         2,341,951         3,153,002           Short term loans         296,315         108,214         296,315         296,200         296,200           Current portion of long term loan         956,741         78,000         945,739         81,940         319,292         326,105           Current portion of lease liability         210,432         170,870         230,748         175,508         187,933         228,691           Taxation payable         -         -         -         28,045         57,469         162,863           Bank overdraft         265,989         -         265,989         -         102,705         140,191           2738,796         1,316,680         4,175,455         3,478,785         3,305,550         4,307,052		_	4,861,990	2,418,004	5,949,333	3,459,109	3,956,618	4,692,062
Payables         1,305,634         771,495         2,624,765         2,896,977         2,341,951         3,153,002           Short term loans         296,315         108,214         296,315         296,200         296,200           Current portion of long term loan         956,741         78,000         945,739         81,940         319,292         326,105           Current portion of lease liability         210,432         170,870         230,748         175,508         187,933         228,691           Taxation payable         -         -         -         28,045         57,469         162,863           Bank overdraft         265,989         -         265,989         -         102,705         140,191           2738,796         1,316,680         4,175,455         3,478,785         3,305,550         4,307,052	Current Liabilities							
Short term loans         296,315         108,214         296,315         296,200         296,200           Current portion of long term loan         956,741         78,000         945,739         81,940         319,292         326,105           Current portion of lease liability         210,432         170,870         230,748         175,508         187,933         228,691           Taxation payable         -         -         -         28,045         57,469         162,863           Bank overdraft         265,989         -         265,989         -         102,705         140,191           2738,796         1,316,680         4,175,455         3,478,785         3,305,550         4,307,052			1 305 634	771 405	2 624 765	2 896 977	2 3/1 051	3 153 002
Current portion of long term loan     956,741     78,000     945,739     81,940     319,292     326,105       Current portion of lease liability     210,432     170,870     230,748     175,508     187,933     228,691       Taxation payable     -     -     -     28,045     57,469     162,863       Bank overdraft     265,989     -     265,989     -     102,705     140,191       2,738,796     1,316,680     4,175,455     3,478,785     3,305,550     4,307,052			1,303,034					
Current portion of lease liability         210,432         170,870         230,748         175,508         187,933         228,691           Taxation payable         -         -         -         28,045         57,469         162,863           Bank overdraft         265,989         -         265,989         -         102,705         140,191           2,738,796         1,316,680         4,175,455         3,478,785         3,305,550         4,307,052			956.741					
Bank overdraft         265,989         -         265,989         -         102,705         140,191           2,738,796         1,316,680         4,175,455         3,478,785         3,305,550         4,307,052								
2,738,796 1,316,680 4,175,455 3,478,785 3,305,550 4,307,052	Taxation payable		-	-	-	28,045	57,469	162,863
	Bank overdraft	_	265,989	-	265,989	-	102,705	140,191
TOTAL EQUITY AND LIABILITIES         13,089,286         9,107,299         16,697,989         12,986,126         12,804,469         15,372,995								
	TOTAL EQUITY AND LIABILITIES	_	13,089,286	9,107,299	16,697,989	12,986,126	12,804,469	15,372,995

Approved for issue by the Board of Directors on August 14, 2023 by:

Derrick Cotterell Chairman Ian Kelly Director

Attributable to the	Company's Shareholders
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			_		,			
			Foreign					
	Number of		Exchange		Investment		Non-controlling	
	Shares	Share Capital	Reserves	Retained Earnings	<b>Revaluation Reserve</b>	Capital Reserves	interest	<b>Total</b>
		\$'000	\$' 000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 31 December 2021	4,533,361	3,863,849	1,885.00	1,590,348	614	94,638	210.833	5,762,167
Total comprehensive income	-			270,411	-	-	15,654	286,065
Dividends	-			-	-	-		-
Non-controlling interest	-			-	-	-	-	-
Issue of shares	-	-	-	-	-	-	•	
Balance at June 30, 2022	4,533,361	3,863,849	-	1,860,759	614	94,638	226,487	6,048,232

	Number of Shares	Share Capital \$'000	Foreign Exchange Reserves S'000	Retained Earnings S'000	Investment Revaluation Reserve \$'000	Capital Reserves S'000	Non-controlling interest \$'000	Total S'000
Balance at 31 December 2022	4,533,361	3,863,849	3,222	2,170,327	614	94,638	241,231	6,373,881
Total comprehensive income	-			174,549	-	-	24,771	199,320
Non-controlling interest				-			_	-
Issue of shares	-	-						-
Balance at June 30, 2023	4,533,361	3,863,849	3,222	2,344,876	614	94,638	266,002	6,573,201

Derrimon Trading Limited Company Statement of change in Shareholders' Equity Six Months Ended June 30, 2023

	Number of Shares	Share Capital \$'000	Retained Earnings \$'000	Investment Revaluation Reserve \$'000	Capital Reserves \$'000	<u>Total</u> \$'000
Balance at 31 December 2021	4,533,361	3,863,849	1,355,144	614	94,638	5,314,245
Total comprehensive income	102		58,370	-	-	58,370
Issue of shares		-1		-		-
Balance at June 30, 2022	4,533,361	3,863,849	1,413,514	614	94,638	5,372,615

	Number of			Investment		
	Shares	Share Capital \$'000	Retained Earnings \$'000	Revaluation Reserve \$'000	Capital Reserves \$'000	<u>Total</u> S'000
		3 000	3 000	3 000	3 000	3 000
Balance at 31 December 2022	4,533,361	3,863,849	1,583,200	614	94,638	5,542,301
Total comprehensive income	-		(53,801)	-	-	(53,801)
Non-controlling interest						-
Issue of shares		-				-
Balance at June 30, 2023	4,533,361	3,863,849	1,529,399	614	94,638	5,488,500

Note	6 Months ended June 30,2023 <u>\$'000</u>	6 Months ended June 30,2022 \$'000
Cash flows from operating activities:	3.20 to 10.00 to 10.0	
Net profit before taxation	229,104	329,110
Taxation paid	(192,647)	(63,544)
Changes in non-cash working capital components:-		
Depreciation	195,143	99,532
Depreciation-right of use	53,070	130,000
Deferred tax	( <del>-</del>	(5,090)
Inventories	(368,821)	(422,406)
Tax recoverable	(599)	4,692
Receivables	(671,308)	(202,023)
Payables	(528,237)	1,503,065
Increase in related parties	(665,138)	15,096
Net cash (used in)/ provided by operating activities	(1,949,433)	1,388,432
Cash flows from Investment activities:	100000000000000000000000000000000000000	
Investments	(3,000)	(884,162)
Acquisition of property, plant and equipment	(37,469)	(953,532)
Net cash used in investment activities	(40,469)	(1,837,694)
Financing activities:		0.00
Lease liability	174,960	(197,615)
Net loan received /paid	1,647,804	(30,623)
Net cash used financing activities	1,822,764	(228,238)
Net increase/ (decrease) in cash and cash equivalents balances	(167,138)	(677,500)
Net cash balance at beginning of the year	761,693	1,074,064
Net cash balance at end of period	594,555	396,564
Represented by:		
Cash & cash equivalents	860,544	396,564
Bank overdraft	(265,989)	17
Net cash and cash equivalents at end of period	594,555	396,564

No	te	6 Months ended June 30,2023 \$'000	6 Months ended June 30,2022 \$'000
Cash flows from operating activities:			
Net profit before taxation		(53,801)	77,827
Taxation paid		(57,469)	(19,457)
Changes in non-cash working capital components:-			
Depreciation		68,084	83,532
Depreciation-right of use		106,294	93,462
Inventories		(209,550)	(13,016)
Receivables		(309,209)	(18,801)
Investments		(83,158)	(434,592)
Taxation recoverable			1,075
Payables		(1,036,317)	(20,333)
Related party balance	20	(346,270)	619,281
Net cash (used in)/ provided by operating activities		(1,921,396)	368,978
Cash flows from Investment activities:			
Investments		_	
Investments in Subsidiary		-	(544,048)
Acquisition of property, plant and equipment		(37,469)	(163,665)
Net cash used in investment activities	8.	(37,469)	(707,713)
Financing activities:		110000000000000000000000000000000000000	and the second of
Lease liability		(142,668)	(129,061)
Net loan received /paid		1,557,160	(115,148)
Deferred tax liability		46,027	(2,369)
Net cash used financing activities	11 10	1,460,519	(246,578)
Net increase/ (decrease) in cash and cash equivalents be	alanc	(498,346)	(585,313)
Net cash balance at beginning of the year	10	473,268	850,830
Net cash balance at end of period		(25,078)	265,517
Represented by:			
Cash & cash equivalents		240,911	265,517
Bank overdraft	s.	(265,989)	
Net cash and cash equivalents at end of period	8	(25,078)	265,517

#### **Notes to the Unaudited Financial Statements**

## Six (6) Months Ended June 30, 2023

#### 1. IDENTIFICATION AND PRINCIPAL ACTIVITIES

Derrimon Trading Company Limited ("the Company") is a company limited by shares, incorporated and domiciled in Jamaica. The Company registered office is located at 233-235 Marcus Garvey Drive, Kingston 11. The Company was incorporated in 1998.

The principal activities of the Company include the wholesale and bulk distribution of household and food items inclusive of meat products, chilled and ambient beverages and the retailing of those and other food items and meat products through the operation of a chain of outlets and supermarkets. The Company's subsidiaries are involved in manufacturing of flavours and fragrances, wooden pallets manufacturing, meats processing, spices and soup manufacturing and food retail business in New York. Derrimon Trading Company Limited together with its subsidiaries is referred to as the "Group".

The Company maintained the entity's trading name, Sampars Cash & Carry as well as its operating Outlets: Sampars Outlet Washington Boulevard at 8-10 Brome Close, Kingston 20; Sampars Outlet West Street at 60 ½ West Street, Kingston; Sampars Outlet Mandeville at 26 Hargreaves Avenue Mandeville; Sampars Old Harbour at 3 Ascott Drive, Old Harbour, St. Catherine, Sampars St. Ann's Bay at 3 Harbour Street, St. Ann's Bay, St. Ann, and Sampars Cross Roads, 1-3 Retirement Road, Kingston 5 and Select Grocers at Shop # 15, Upper Manor Park Plaza, Constant Spring Road, Kingston 8, Marnock LLC operating as FoodSavers New York and Good Foods for Less at 402-412 E83rd Street, Brooklyn New York. The recent acquisition of Spicy Hill Farms limited and Arosa Limited with manufacturing and storage facilities at 235 arcus Garvey Drive and Drax Hall, St. Ann are also reflected in our operations.

Effective December 17, 2013, the Company's shares were listed on the Junior Market of the Jamaica Stock Exchange (JSE). The Company closed a successful Additional Public Offering which was closed on January 26, 2021 and shares listed on the Junior Marker on the Jamaica Stock Exchange on February 23, 2021.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied for all the years presented, unless otherwise stated. These unaudited interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and IFRS Interpretation Committee (IFRS IC) applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost conventions. The accounting policies used in the preparations of these interim financial statements are consistent with those used in the audited financial statements for the year ended 31 December 2021.

## **Basis of preparation**

#### Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") using the accounting policies described herein.

#### **Going concern**

The preparation of financial statements in accordance with IFRS assumes that the Company and Group will continue in operation for the foreseeable future. This means, in part, that the statements of profit or loss and other comprehensive income and the statement of financial position assume no intention or necessity to liquidate or curtail operations. This is commonly referred to as the *going concern* basis.

Management has assessed that the Company and Group have the ability to continue as a going concern and has prepared the financial statements on the going concern basis.

## **Basis of presentation**

The financial statements have been prepared on the historical cost basis, except for the following, which are measured at fair value:

- Financial instruments at fair value through other comprehensive income; and
- Revaluation of certain property, plant and equipment

#### **Revenues and expenses**

Revenues and expenses are recorded on the accrual basis, whereby transactions and events are recognized in the period in which the transactions and events occur, regardless of whether there has been a receipt or payment of cash or its equivalent.

## **Judgments and Estimates**

The preparation of the financial statements in accordance with IFRS requires management to make judgments and estimates that affect:

- The application of accounting policies;
- The reported amounts of assets and liabilities;
- Disclosures of contingent assets and liabilities; and
- The reported amounts of revenue and expenses during the reporting periods.

Actual results may differ from estimates made in these consolidated and separate financial statements. The use of estimates is an essential part of the preparation of financial statements and does not undermine their reliability.

Judgments are made in the selection and assessment of the Company's accounting policies. Estimates are used mainly in determining the measurement of recognized transactions and balances. Estimates are based on historical experience, and other factors, including expectations of future events, believed to be reasonable under the circumstances. Judgments and estimates are interrelated. Management's judgments and estimates are continually re-evaluated to ensure they remain appropriate. Revision to accounting estimates is recognized in the period in which the estimates are revised and in the future periods affected.

The following are the accounting policies that are subject to judgments and estimates that the Management believes could have the most significant impact on the amounts recognized in the financial statements.

## **Operating segments information**

**Judgment** – Management uses judgment in determining the similarity of the economic characteristic of the segments for aggregation.

#### **Financial assets**

**Judgment** – Financial assets are classified and subsequently measured at amortized cost, fair value through other comprehensive income or fair value through profit or loss based on a) the company's business model for managing the financial assets and b) the contractual cash flow characteristic of the financial assets. Judgment is required in determining the business model and its objective.

#### **Revenue from contract with customers**

**Judgment** – is required in a) identifying performance obligations and determining the timing of the satisfaction of the performance obligations and b) the transaction price and the amount allocated to the performance obligations.

**Estimation** – if the consideration promised in a contract includes a variable amount, the company is required to estimate the amount of consideration to which it will be entitled in exchange for transferring the promised goods or services to the customer.

## Leases

**Estimation** – The initial measurement of the Lease Liability is based on an estimate of the present value of the lease payments outstanding, discounted using the Company's incremental borrowing rate. Also, the cost of the right-of-use asset comprises an estimate of costs to be incurred by the Company in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

#### Consolidation

**Judgment** – The Company uses judgment in determining the entities that it controls and accordingly consolidates. An entity is controlled when the Company has power over the entity, exposure or rights to variable returns from its involvement with the entity and the ability to use its power over the entity to affect the number of returns it receives from the entity. If facts and circumstances indicate that there are changes to one or more of the control elements, the Company reassess whether it still has control.

#### Joint arrangement

**Judgment** – Management applies judgment in determining the type of joint arrangement in which it is involved. The classification of the joint arrangement as a joint operation or a joint venture depends upon the rights and obligations of the parties to the arrangement, its structure and legal form, the terms agreed by the parties in the contractual arrangement, and when relevant, other facts and circumstances.

#### **Investment property**

**Judgment** – Management applies judgment in determining whether a property qualifies as an investment property. Criteria are developed to allow management to exercise that judgment consistently.

## Related parties and related party transactions

**Judgment** – Management uses judgment in determining the level of details to be disclosed. Consideration is given to the closeness of the related party relationship and other factors relevant in establishing the level of significance of the transaction(s).

#### Receivables

**Estimation** – Management's estimate of allowance on accounts receivable is based on an analysis of the Aged Receivables and measurement of the Expected Credit Losses. The Company measure expected credit losses by applying an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

#### Income and other taxes

**Judgment** – Income and other taxes are subject to Government policies. In calculating current and recoverable income and other taxes, Management uses judgment when interpreting the tax rules and in determining the tax position. There are some transactions and events for which the ultimate tax determination is uncertain during the ordinary course of business.

**Estimation** – Income and other taxes are subject to Government policies, and estimates are required in determining the provision. Management recognizes liabilities for possible tax issues based on estimates of whether additional taxes may be due.

#### **Contingencies**

In determining the existence of a contingent liability, management assesses the existence of:

- A possible obligation that arises from a past event and which existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company, or;
- A present obligation that arises from a past event but is not recognized because it is not possible that an outflow of economic benefit is required to settle or the amount of the obligation cannot be measured reliably. In estimating possible outflow of economic benefits In relation to a contingent liability, management, sometimes in consultation with experts such as legal counsel may or may not make provision in the financial statements based on judgments regarding possible outcomes according to specific but uncertain circumstances. Contingent liabilities are disclosed in the financial statements unless immaterial or the possibility of an outflow of economic benefits is remote.

#### **Inventories**

**Estimation** – Inventories are carried at the lower of cost and net realized value. Cost is measured at the weighted average basis, the estimation of net realized value is based on the most reliable evidence available, at the time the estimates are made, of the amount the inventories are expected to realize. Additionally, estimation is required for inventory provision due to shrinkage, slow-moving and expiration.

#### Impairment of assets

Judgment – Management uses judgment in determining the grouping of assets to identify the Cash-Generating Units ("CGUs") for testing for impairment of property, plant and equipment ("PPE"), Intangibles and Goodwill. Management has determined that its three (3) strategic business units are its CGUs which comprise Distribution (Household products, detergents and bulk foods), Wholesale (Trading outlets and supermarkets) and Other Operations (Manufacturer of flavours and fragrances; and wood products). In testing for impairment of PPE, these assets are allocated to the CGUs to which they relate.

Judgment has been used, at each reporting date, in determining whether there has been an indication of impairment which would require the completion of impairment testing.

**Estimation** – Management's estimates of a CGUs' recoverable based on value-in-use involves estimating future cash flows before taxes. Future cash flows are estimated based on a multi-year extrapolation of the last five years historical actual results and a terminal value by discounting the final year in perpetuity. The growth rate applied to the terminal value is based on the Bank of Jamaica's target inflation rate or Management's estimate of the growth rate specific to the individual item being tested. The future cash flow estimates are then discounted to their present value using the appropriate pre-tax discount rate, which includes a risk premium specific to the business. The final determination of a CGUs' recoverable amount is based on fair value less cost to sell and its value-in-use.

Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses are recognized in other comprehensive income. This is reversed only if there has been a change in the estimates used to determine the recoverable amount and not to exceed the original carrying amount before its impairment. The reversal is also recognized in other comprehensive income.

#### Others

**Estimation** – Other estimates include determining the useful lives of Property, Plant and Equipment for depreciation; in accounting for and measuring payables and accruals and in measuring fair values of financial instruments.

#### Standards, amendments and interpretations to published standards effective in the current year.

The following new standards, amendments and interpretations have been issued and adopted, and, accordingly, have been applied in preparing the financial statements.

## Leases (IFRS 16)

In January 2016, the IASB issued IFRS 16 – Leases, which replaced IAS 17 – Leases and related interpretations. IFRS 16 provides a single lessee accounting model, requiring the recognition of assets and liabilities for all leases unless the lease term is 12-months or less or the underlying assets has a low value. IFRS 16 substantially carries forward the lessor accounting in IAS 17 with the distinction between operating and finance leases being retained.

#### **Annual Improvements 2015-2017**

In December 2017, the IASB issued amendments to four standards, including IFRS 3 – Business Combinations, IFRS 11 Joint Arrangements, IAS 12 – Income Taxes and IAS 23 – Borrowing Costs.

The amendment to IFRS 3 clarifies how a company re-measures its previously held interest in a joint operation when it obtains control of a business. The amendments to IAS 12 clarify that all income tax consequences of dividends should be recognized in profit or loss, regardless of how the tax arises. The amendment to IAS 23 clarifies that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity generally borrows when calculating the capitalization rate on general borrowings.

## **Effects of Changes in Accounting Policies**

The Company and Group adopted IFRS 16: Leases, effective January 1, 2019. This resulted in material changes to the financial statements as at March 31, 2020.

The change in accounting policy was made in accordance with the transitional provisions of IFRS 16. These provisions required the Company and Group to recognize right-of-use assets and Lease Liability in the statement of financial position. And, depreciation expense on right-of-use in the statement of profit or loss and other comprehensive income.

In addition, the Company and Group applied the practical expedient of continuing with contracts that were previously identified as leases applying IAS 17 Leases and IFRIC 4 Determining whether an Arrangement contains a Lease and not to apply leases to contracts that were not previously identified as containing a lease applying IAS 17 and IFRIC 4.

IFRS 16: Leases, will be applied retrospectively with the cumulative effect of initial application recognized in the opening balance of retained earnings, comparative information will not be restated.

## (a) Basis of Consolidation

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied for all the years presented, unless otherwise stated, and have been applied consistently throughout the Group.

These consolidated financial statements include the accounts of Derrimon Trading Company Limited (DTCL) and the entities it controls. An entity is controlled when the Company has the ability to direct the relevant activities of the entity, has exposure or rights to variable returns from its involvement with the entity, and is able to use its power over the entity to affect its returns from the entity. Income or loss and each component of other comprehensive income (OCI) are attributed to the shareholders of the Company and the non-controlling interests.

The consolidated financial statements include the financial statements of the Company and its holdings in Select Grocers and its subsidiaries, Caribbean Flavours and Fragrances Limited (CFFL), Woodcats International Company Limited, Spicy Hill Farms Limited and Arosa Limited as follows:

<u>Entity</u>		% Ownership by Company at 30 June 2023	% Ownership Company at 31 December 2022	by
CFFL	Manufacture of Flavours and			
	Fragrances	65.02%	65.02%	
Select Grocers	Operation of Supermarket	60%	60%	
<b>Woodcats International</b>	Manufacturers of wooden pallets	100%	100%	
Limited				
Marnock Retail LLC	Operations of Supermarket	100%	100%	
Marnock LLC	Operation of Wholesale	80%	80%	
Spicy Hill Limited	Manufacture of Spices	100%	0%	
Arosa Limited	Meat processing and wine processing	100%	0%	

Derrimon Trading Company Limited (DTCL) as at June 30, 2022 owns 65.02% of the shares of CFFL, the same as the prior year.

DTCL continues to hold 60% in the joint operation with Select Grocers and accounts for this entity by incorporating 60% of its assets, liabilities, revenue and expenses into the financial statements of the Parent Company.

DTCL continues to hold 100% of the shares of Woodcats International Limited, a manufacturer of wooden pallets, making it a wholly-owned subsidiary.

On January 8, 2021, DTCL acquired 100% of the shares of Marnock Retail LLC, a supermarket domiciled in the United States of America, making it a wholly-owned subsidiary.

On January 8, 2021, DTCL acquired 80% of the shares of Marnock LLC, a wholesale operator domiciled in the United States of America.

On January 10, 2022, DTCL acquired 100% of the shares of Spicy Hill Farms Limited, a manufacturer of spices making it a wholly-owned subsidiary.

On April 1, 2022, DTCL acquired 100% of the shares of Arosa Limited, a manufacturer of meats and distributor of wines and cheese making it a wholly-owned subsidiary.

## (b) Joint operation

A joint operation is an arrangement in which two or more parties contractually agree to the sharing of control and decisions about relevant activities require the unanimous consent of the parties sharing control. In a joint operation, the parties that have joint control have rights to the assets and obligations for the liabilities.

The Company records its interest in the joint operation's assets, liabilities, revenues and expenses in the Group accounts.

#### (c) Business combination

The company applies the acquisition method in accounting for a business combination.

The consideration transferred by the company to obtain control of a subsidiary is calculated as the sum of the acquisition-date fair value of the assets transferred, liabilities assumed, and the equity interests issued by the company.

The company recognizes identifiable assets acquired and liabilities assumed in a business combination regardless of whether they have been previously recognized in the company's financial statements prior to the acquisition. Assets acquired, and liabilities assumed are generally measured at their acquisition-date fair value.

Any Goodwill is stated after separate recognition of identifiable intangible assets. It is calculated as the excess of the sum of a) fair value of consideration transferred, b) the recognized amount of any non-controlling interest in the acquiree and c) acquisition-date fair value of any existing equity interest in the acquiree, over the acquisition-date fair values of the identifiable net assets. If the fair values of the identifiable net assets exceed the sum calculated above, the excess amount, i.e., gain on bargain purchase, is recognized in profit or loss immediately.

Transaction costs that the Company incurs in connection with a business combination are expensed immediately.

## Non-controlling interests

Equity in the Company not attributable, directly or indirectly, to the Company, is considered non-controlling interest. When the proportion of the equity held by non-controlling interest's changes, the Company adjusts the carrying amounts of the controlling and non-controlling interests to reflect the changes in their relative interest in the Company. The Company recognizes directly in equity any difference between the amount by which the non-controlling interests are adjusted, and the fair value of the consideration paid or received, and attribute it to the shareholders of the Company.

## (d) Segment reporting

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses. The operating results are regularly reviewed by the entity's Chief Operating Decision Maker (CODM) to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available.

The Company has identified the following segments:

- 1. Distribution (Household products, chilled and ambient beverages, detergents and bulk foods);
- 2. Retail (Trading outlets and supermarkets); and
- 3. Other Operations (Manufacturer of flavours and fragrances, pallets and by products of wood)
- 4. Manufacturing and processing of meats and distribution of wines and cheese
- 5. Manufacturing of soups and spices.

The pallets and by-products of wood were added to the other operations segment as a result of the 100% acquisition of Woodcats International Limited in 2018, the purchase of Marnock LLC trading as FoodSavers New York and Good Foods For Less in January 2021, Spicy Hill Farms Limited and Arosa Limited in 2022 resulting in these companies becoming a part of the Group.

## (e) Impairment of assets

The carrying amounts of property, plant and equipment, right-of-use assets, investment property, and intangible assets with finite useful lives are reviewed at the end of each reporting period to determine whether there are any indicators of impairment. Indicators of impairment may include a significant decline in asset market value, material adverse changes in the external operating environment which affect how the asset is used or is expected to be used, obsolescence, or physical damage of the asset.

If any such indicators exist, then the recoverable amount of the asset is estimated. Goodwill and intangible assets with indefinite useful lives and intangible assets not yet available for use are not amortized but are tested for impairment at least annually or whenever there is an indicator that the asset may be impaired.

## (f) Revenue recognition

Revenue is recognized when the company satisfies a performance obligation by transferring the promised goods to the customer in an amount that reflects the consideration the company expects to be entitled to in exchange for those goods.

The promised goods are transferred when or as the customer obtain control.

Revenue is recognized when the customer obtains control of the goods as described below:

#### i. Sales

The performance obligation, satisfied at a point-in-time, to transfer products to customers. Revenue is recognized when the products are delivered to the customers, and the customers take control of the products, and the company has a present right to payment as evidence by an invoice or the right to invoiced.

#### ii. Interest income

The performance obligation, satisfied over time, the company simultaneously receives and consumes the benefits provided by the Company's performance as the Company performs. Revenue is recognized when earned.

#### iii. Dividend income

The performance obligation, satisfied at a point-in-time, the company simultaneously receives and consumes the benefits provided by the Company's performance as the Company performs. Revenue is recognized when declared, and the right to receive payment is established.

#### iv. Other operating income

Includes gains and losses on disposal of assets, rental income received from investment properties and miscellaneous inflows. The performance obligation, satisfied at a point-in-time, the company simultaneously receives and consumes the benefits provided by the Company's performance as the Company performs. Revenue is recognized when received from customers.

#### (g) Property, plant and equipment

Property, plant and equipment are stated at historical cost, less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of items. The land is carried at cost and is not depreciated.

Right-of-use assets are measured at cost, less accumulated depreciation and impairment and adjusted for any re-measurement of the lease liability.

Depreciation is calculated on a straight-line basis at such rates that will write off the carrying value of the assets over the period of their expected useful lives or lease term.

Current annual rates of depreciation are:

Buildings	2.5%
Leasehold improvement	2.5%
Machinery and equipment	10.0%
Furniture, fittings and fixtures	20.0%
Motor vehicles	20.0%
Computer	33.33%

Right-of-use Straight-line over the period of the lease term

The assets' residual values and useful lives are reviewed periodically for impairment. Where the assets' carrying amount is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Gains and losses on disposal of property, plant and equipment are determined by comparing the proceeds with the carrying amount and are recognized in other income in the statement of other comprehensive income. Repairs and maintenance expenditure are included in the statement of comprehensive income during the financial period in which they are incurred. The cost of major renovations is included in the carrying amount of the asset when it is probable that the future economic benefits in excess of the originally assessed standard of performance of the existing asset will flow to the Company.

The cost of self-constructed assets includes the cost of materials, direct labour and related cost to put the asset into service. Borrowing costs, including but not limited to, interest on borrowings and exchange differences arising on such borrowings, that are directly attributable to the acquisition and/or construction of a qualifying asset are capitalized as part of the cost of that asset. Capitalization of borrowing costs ceases when substantially all the activities necessary to prepare the qualifying asset for its use are complete. Thereafter, borrowing costs are recognized in profit or loss when they are incurred.

Right-of-use assets are initial measurement at the present value of the lease payments outstanding, discounted using the Company's incremental borrowing rate and include an estimate of costs to be incurred by the Company in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

#### (h) Leases (right-of-use assets)

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. This is reassessed if the terms and conditions of the contract are changed.

#### Lessee

At January 1, 2019, the Company recognizes a right-of-use asset and a lease liability.

Initial measurement of the right-of-use asset is at cost, cost being the present value of the lease payments that are not paid at that date, discounted using the Company's incremental borrowing rate; plus an estimate of costs to be incurred on retiring the asset, i.e., asset retirement obligations required by the terms and conditions of the lease. The cost is remeasured if the terms of the lease changes.

The Company has elected to not to apply the right-of-use asset and lease liability to:

- (a) short-term leases, less than 12-months; and
- (b) leases for which the underlying asset is of low value, i.e., printers, laptop computers, small furniture and selected properties.

These will be charged as lease expense in the statement of profit or loss.

## (I) Intangible assets

#### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Company's share of identifiable assets acquired and liabilities assumed.

Goodwill is tested annually for impairment. Goodwill is impaired, when the cash-generating unit (CGU) to which the goodwill is allocated, carrying value is higher than the recoverable value of the unit. Impairment of goodwill is not reversed.

**Other intangibles** – brand name, formula, customer and supplier relationships and technological expertise.

Other intangible represents the identified asset embedded in excess of the cost of an acquisition over the fair value of the Company's share of identifiable assets acquired and liabilities assumed.

Other intangible is tested annually for impairment. Other intangible is impaired when the cash-generating unit (CGU) to which the other intangible applies, carrying value is higher than the recoverable value of the unit. Impairment of other intangible is reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized, and only to the extent of the original impairment loss

## Research and development expenditure

Expenditures in relation to research activities are expensed as incurred.

Expenditure in relation to development activities is recognized as an asset if, and only if, the Company can demonstrate all of the following; otherwise, it is expensed as incurred:

- (a) the technical feasibility of completing the intangible asset so that it will be available for use or sale.
- (b) its intention to complete the intangible asset and use or sell it.
- (c) its ability to use or sell the intangible asset.
- (d) how the intangible asset will generate probable future economic benefits. Among other things, the entity can demonstrate the existence of a market for the output of the intangible asset or the intangible asset itself or, if it is to be used internally, the usefulness of the intangible asset.
- (e) the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset.

(f) its ability to reliably measure the expenditure attributable to the intangible asset during its development.

## (j) Financial instruments

A financial instrument is any contract that gives rise to a receipt or payment in cash or its equivalents, and a financial asset of one party and a financial liability or equity instrument of another party. Financial assets and financial liabilities are recognized in the statement of financial position when the Company becomes a party to the contractual provisions of a financial instrument. All financial instruments are measured at fair value on initial recognition. Subsequent measurement of these assets and liabilities is based on fair value or amortized cost using the effective interest method.

Transaction costs that are directly attributable to the acquisition or issuance of financial assets and financial liabilities, other than financial assets and financial liabilities classified as Fair Value Through Profit or Loss (FVTPL), are added to or deducted from the fair value on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities classified as FVTPL are recognized immediately in net income.

## **Classification and Subsequent Measurement**

#### **Financial assets**

The Company classifies financial assets according to its business model for managing the financial assets and the contractual terms of the cash flows. All the financial assets are classified in the measurement category amortized cost because the financial assets are held within a business model with the objective to hold financial assets to collect contractual cash flows, and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. These assets are measured at amortized cost using the effective interest method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

#### Credit risk and expected credit loss

The Company is only expose to credit risk on its trade receivables, and as such does not provide for any lifetime expected credit loss (LECL). It applies the practical experience of not adjusting the promised consideration receivable because the period is less than 12-months.

The Company's financial assets and financial liabilities are classified and measured as follows:

Asset/Liability	Classification	Measurement
Receivables	Amortized cost	Amortized cost
Investments	Amortized cost	Amortized cost
Investments in equity	Amortized cost	Fair value
Cash and cash equivalents	Amortized cost	Amortized cost
Related party receivables	Amortized cost	Amortized cost
Bank overdraft	Amortized cost	Amortized cost
Payables	Amortized cost	Amortized cost
Short-term loan	Amortized cost	Amortized cost
Long-term borrowing	Amortized cost	Amortized cost

## (k) Inventories

Inventories are carried at the lower of cost and net realizable value. The cost of inventories is determined based on the weighted average cost and includes costs incurred in bringing the inventories to their present location and condition. Inventories comprised finished goods, work-in-progress, and raw and packaging materials.

Net realizable value is the estimated selling price of inventory during the normal course of business less estimated selling expenses.

#### (I) Trade and other receivables

Trade and other receivables are carried at anticipated realizable value. An allowance for expected credit loss (ECL) of trade and other receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. The carrying amount of the asset is reduced through the use of this ECL allowance, and the amount of the loss is recognized in Bad Debt expense in the statement of profit or loss. When trade receivable is deemed uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are recognized as recovery and credited to bad debt expense in the statement of profit or loss.

#### (m) Income tax

The income tax expense for the year comprises current and deferred tax. Income tax expense is recognized in net income, except to the extent that it relates to items recognized either in other comprehensive income or directly in equity.

## **Current taxation**

Current tax charge is the expected tax payable on the taxable income for the year, using tax rates in effect at the reporting date plus any over or under provision of tax in respect of previous years.

#### **Deferred taxation**

Deferred tax liabilities are recognized for temporary differences between the carrying amounts of assets and liabilities and their amounts as measured for tax purposes, which will result in taxable amounts in future periods. Deferred tax assets are recognized for temporary differences which will result in deductible amounts in future periods, but only to the extent it is probable that sufficient taxable profits will be available against which these differences can be utilized.

Deferred tax assets and liabilities are measured at tax rates that are expected to apply in the period in which the asset will be realized or the liability will be settled based on enacted rates.

At December 31, 2018, deferred tax was accounted for because DTCL 100% tax free remission status expired December 16, 2018. DTCL will be subject to 50% income tax on its taxable profits from December 17, 2018 to December 16, 2023. The recent Additional Public Offering which increased the Company's capital beyond the allowable \$500 million threshold means that the taxation payable is now 100%. The company is awaiting a response from Tax Administration Department to our request to continue with the 50% for the next three (3) years.

The other subsidiaries of the Group that are subject to income tax are as follows:

- (i) CFFL, is also listed on the Junior Market of the JSE and effective October 3,2018, its 100% tax free status expired, and it is now subject to income tax at 50% on its taxable profits for the next five (5) years to October 2, 2023; and
- (ii) The other subsidiaries, Woodcats International, Marnock LLC, Marnock Retail, Spicy Hill Farms Limited and Arosa Limited are not listed on the Junior Market of the JSE and are subject to payment of full income tax.

#### (n) Borrowing; borrowing cost and interest

Borrowing (loans) is classified as current when the Company expects to settle the liability in its normal operating cycle, it holds the liability primarily for the purpose of trading, the liability is due to be settled within 12 months after the date of the statement of financial position, or it does not have an unconditional right to defer settlement of the liability for at least 12 months after the date of the statement of financial position. Otherwise, it is classified as long-term. Subsequent to initial recognition, borrowings are measured at amortized cost using the effective interest method, less any impairment, with gains and losses recognized in net income in the period that the liability is derecognized.

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets are capitalized as part of the cost of these assets. Capitalization of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

#### (o) Share capital, dividends and distributions

#### **Shares**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are deducted, net of tax from proceeds.

#### **Dividends**

Dividends declared, and payable to the Company's shareholders are recognized as a liability in the consolidated statement of financial position in the period in which the dividends are approved by the Company's Board of Directors.

#### **Distributions**

Distributions to non-controlling interest are recognized as a liability in the consolidated statement of financial position in the period in which the distributions are declared.

## (p) Earnings per share

Basic earnings per share ("EPS") are calculated by dividing the net income attributable to the shareholders by the weighted average number of ordinary shares outstanding during the reporting period. The Calculation of earnings per ordinary share is based on the Group and Company net profit attributable to shareholders divided by the weighted average number of ordinary shares of 4,533,360,670 (2021 – 2,853,360,670). New shares were issued and listed on the Junior Market of the Jamaica Stock Exchange on February 23, 2021 given the successful Additional Public Offer.

## 3. SEGMENTAL FINANCIAL INFORMATION

Management has determined the operating segments based on the reports reviewed by the Chief Executive Officer that are used to make strategic decisions.

The Group operates three (3) segments. Two (2) segments are exposed to similar risks as they both sell household and grocery products and the third segment, which is new due to the consolidation of the subsidiary, manufactures flavours and fragrances. The principal divisions are:

- (i) Distribution- distribution of Nestle household products, Sun Power Detergents and bulk food products and chilled beverages.
- (ii) Wholesale and retail operation of eight (8) outlets, six trading under the name Sampars and Sampars Outlet and two (2) under the name Select Grocers.

The distribution hub, along with four (4) outlets is located in Kingston and Saint Andrew, and the other three (3) locations are in rural Jamaica.

## **SEGMENTAL FINANCIAL INFORMATION (CONTINUED)**

- (iii) Other operations manufacturer of flavours and fragrances, wooden pallets and wholesaling retailing of Foods in New York. On September 6, 2018, the Company acquired 100% shareholding in Woodcats International Limited (WIL), a manufacture of wooden pallets and by products of wood such as mulch. The directors classified the operations of this entity under the 'other operations' segment.
- (iv) On January 10. 2022, DTL acquired 100% of Spicy Hill Farms Limited and has entered the manufacturing space of the range of spices.

# **Segmental Financial Information**

		The Group 2023		
	Distribution \$'000	Sampars Outlets \$'000	Other Operations \$'000	<u>Total</u> \$'000
Revenue from external customers	2,683,062	3,646,442	3,170,740	9,500,244
Depreciation	39,760	28,324	127,059	- 195,143
Current Liabilities	1,987,153	751,643	1,436,659	4,175,455
<b>Current Assets</b>	4,591,640	1,506,834	2,717,182	- 8,815,656

The Company 2023					
Sampars Outlets &					
	Distribution \$'000	Select Grocers \$'000	<u>Total</u> \$'000		
Revenue from external customers	2,683,062	3,646,442	6,329,504		
Depreciation	39,760	28,324	68,084		
Current Liabilities	1,987,153	751,643	2,738,796		
Current Assets	4,591,640	1,506,834	- 6,098,474		

#### 4. JOINT OPERATIONS

Since March 2017, the Company has a 60% interest in Select Grocers, an unincorporated business. Select Grocers is operated as an "upscaled" supermarket positioned to capture the affluent middle classes. There was no change in the strategic direction, management or operation of this entity during the year.

## 5. INVESTMENT IN SUBSIDIARIES

As at June 30, 2022, the Company has holdings as follows:

- Caribbean Flavours and Fragrances Limited 65.02%
- Woodcats International Limited 100%
- Marnock LLC and Marnock Retail 80% and 100% respectively.
- Spicy Hills Farms Limited 100%
- Arosa Limited 100%

#### 6. INCOME TAX

Derrimon Trading Company Limited (DTCL) is listed on the Junior Market of the Jamaica Stock Exchange, effective December 17, 2013, and under the Income Tax Act (Jamaica Stock Exchange Junior Market) (Remission) Notice 2010, 100% of income taxes will be remitted by the Minister of Finance during the first five (5) years of listing, which expired December 17, 2018. DTCL is now required to account for income tax at 50% during the second five (5) years, from December 17, 2018, to December 16, 2023.

To obtain the remission of income taxes, the following conditions should be adhered to over the period:

- (a) DTCL remains listed for at least 15 years and is not suspended from the JSE for any breaches of the rules of the JSE;
- (b) The Subscribed Participating Voting Share Capital of DTCL does not exceed \$500 million; and
- (c) DTCL has at least 50 Participating Voting Shareholders.

The financial statements have been prepared on the basis that DTCL will have the full benefit of the tax remissions. The period is as follows:

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Years 1 to 5 (December 17, 2013- December 16, 2018) – 100%
Years 6 to January 2021 (December 17, 2018- December 16, 2021) - 50%
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DTCL's subsidiary, CFFL also benefits from tax remission effective October 2, 2013, the Company's shares were listed on the Junior Market of the JSE. Effective October 3, 2018, the 100% remission status expired and CFFL is now subject to Income Tax at 50% for the year ended December 31, 2018. The Company is entitled to a remission of income taxes for (10) ten years in the following proportion:

```
Period October 3, 2013 – October 2, 2018 - 100% of standard rate.
Period October 3, 2018 – October 2, 2023 – 50% of standard rate.
```

The recent Additional Public Offering which increased the Company's capital beyond the allowable \$500 million threshold. As a result, the company does not qualify to claim the 50% remission of Income Tax which means that the taxation payable is at the normal 25% rate.

## 7. LEASE LIABILITY

Right-of-use Assets, blended principal and interest payments (rent payments) are made monthly in the amount of \$24,811,000 interest is charged at 7.25%, maturing in 2039.

Principal amounts payable:

Current portion \$ 178,870,000 Long-term \$1,677,712,000 Total \$1,856,582,000

## 8. Earnings Per Stock Unit

Earnings per stock unit is calculated by dividing the profit for the period by the weighted average number of shares issued for the period.

Group	Quarter ended June 30, 2023 \$'000	Quarter ended June 30, 2022 \$'000	6 Months ended June 30, 2023 \$'000	6 Months ended June 30, 2022 \$'000	Year ended December 31, 2022 \$'000
Net profit attributable to shareholders	134,013	103,829	174,549	270,410	579,979
Weighted average number of shares	4,533,360,670	4,233,360,670	4,533,360,670	4,233,360,670	4,271,991,000
Earnings Per share	0.030	0.023	0.039	0.060	0.128

# **DERRIMON TRADING COMPANY LIMITED**

# SHAREHOLDINGS OF TOP TEN (10) STOCKHOLDERS, DIRECTORS AND SENIOR OFFICERS AS AT June 30, 2023

Top (10) Stockholders	Number of Shares Held	Percentage Ownership
Derrick Cotterell	1,125,531,673	24.83%
Barita Investment Ltd-Long A/C	918,510,927	20.26%
Monique Cotterell	400,000,000	8.82%
Mayberry Jamaican Equities Limited	283,088,892	6.31%
Ian C. Kelly	169,107,209	3.73%
JCSD Trustee Services Limited A/C Barita Unit Trust Capital Growth Fund	128,527,477	2.83%
Estate of E. Cotterell (Deceased)	100,000,000	2.21%
Winston Thomas	59,801,180	1.32%
PAM - Pooled Equity Fund	57,646,745	1.24%
ATL Group Pension Trustees NOM Ltd	56,349,216	1.21%

# **DERRIMON TRADING COMPANY LIMITED**

# SHAREHOLDINGS OF TOP TEN (10) STOCKHOLDERS, DIRECTORS AND SENIOR OFFICERS AS AT

# June 30, 2023

Directors	<b>Number of Shares Held</b>	Percentage Ownership
Derrick Cotterell	1,125,531,673	24.83%
Monique Cotterell	400,000,000	8.82%
Ian C. Kelly	169,107,209	3.73%
Winston Thomas	59,801,180	1.60%
Earl Anthony Richards	5,441,167	0.12%
Alexander I. E. Williams	500,000	0.01%
Paul Buchanan	300,000	0.01%
Tania Waldron-Gooden	Nil	0.00%
Howard Mitchell	790,311	0.02%
Stephen Phillibert	628,879	0.01%
Senior Officers	Number of Shares Held	Percentage Ownership
Sheldon Simpson	2,591,358	0.06%
Craig Robinson	120,000	0.00%