


Consolidated Statements of Derrimon Trading Company Limited
Report to Stockholders
Nine (9) months ended September 30, 2024

The Board of Directors are pleased to report the unaudited results of the Group and Company for the nine (9) months ended September 30, 2024.

Group Highlights of Q3 and 9 Months Performance - 2024

	Current Quarter			Year to Date		
	September 30, 2024 \$'000	September 30, 2023 \$'000	Change	September 30, 2024 \$'000	September 30, 2023 \$'000	% Change
Revenue	3,758,064	4,594,161	-18.20%	11,568,381	14,094,405	-17.92%
Gross Profit	937,158	1,030,297	-9.04%	2,963,107	3,198,082	-7.35%
Net Profit (Loss)	(4,874)	75,398	(N/A)	115,962	274,718	-57.79%
Net Profit (Loss) attributable to shareholders	(7,944)	63,320	(N/A)	89,787	237,869	-62.23%
Earnings (Loss) Per Share	(0.002)	\$0.014	(N/A)	\$0.020	\$0.052	-61.54%

Derrimon Trading Company Limited reported consolidated revenues of \$11.57 billion for the nine-month period, reflecting a decrease of \$2.53 billion compared to the \$14.09 billion recorded in the same period in 2023. This reduction in revenue is largely due to the inactivity of our Marnock USA operations since March 22, 2024 which has been undergoing extensive repair activities following the collapse of the roof. Had this subsidiary been actively contributing to the Group's top line, consolidated revenue would have met budget expectations. Caribbean Flavours and Fragrances Limited (CFF), Woodcats International, Arosa and Spicy Hill Farms businesses have had mixed performances as the Jamaican economy recorded contraction in demand during this reporting period, which was exacerbated by the impact of Hurricane Beryl and the impact of the travel advisory to the tourism sector.

The Group reported gross profit of \$2.96 billion which represents a decrease of \$234.98 million (7.35%) below the \$3.20 billion reported for the comparative period last year while gross margins improved from 22.69% to 25.61% as our Jamaican businesses benefited from better inventory management and strategies employed to improve purchasing efficiency.

Consolidated operating expenses for the nine (9) months was \$2.15 billion representing a decrease of \$276.69 million (11.41%) below the \$2.42 billion reported for the comparative period last year. The reduction in expenses is largely due to the reduction of our New York business along with cost saving initiatives of the Group's local businesses.

The Group's operating profit for the reporting period was \$962.70 million, an increase of \$7.94 million. However, our finance costs increased by \$176.92 million (27.31%) to \$824.74 million as the Group utilised additional debt during the period which carried a higher cost compared to last year, as well as the effects of IFRS 16, accounting for leases. The Group profit before tax for this reporting period was \$137.96 million, a decrease of \$168.99 million (55.05%) over the \$306.95 million reported for the comparative period. Consolidated net profit decreased by \$158.76 million (57.79%) to \$115.96 million. Net profit attributable to shareholders declined by 62.23% to \$89.79 million with the Group recording an earnings per share of \$0.02 relative to the \$0.05. The Group's total assets grew by 19.04% to \$18.77 billion compared to the \$15.77 billion reported for similar period in 2023. Total liabilities increased from \$9.12 billion to \$11.78 billion while equity attributable to shareholders moved from \$6.37 billion to \$6.72 billion.

Core Activity

Company Financials	Current Quarter			Year to Date		
	September 30, 2024 \$'000	September 30, 2023 \$'000	Change	September 30, 2024 \$'000	September 30, 2023 \$'000	% Change
Revenue	3,122,674	2,995,328	4.25%	9,159,921	9,324,832	-1.77%
Gross Profit	741,025	575,861	28.68%	2,179,359	1,886,072	15.55%
Gross Profit Margin	23.73%	19.23%	4.50%	23.79%	20.23%	3.56%
Operating Profit (Loss)	168,461	103,771	62.34%	714,540	482,767	48.01%
Profit (Loss) Before Tax	(49,997)	(69,566)	28.13%	(69,504)	(123,367)	43.61%
Net Profit (Net Loss)	(49,997)	(69,566)	28.13%	(69,504)	(123,367)	43.61%
Earnings Per Share	(0.011)	(0.016)	31.25%	(0.015)	(0.028)	46.43%

YTD revenue declined marginally by \$164.91 million or 1.77% from \$9.32 billion to \$9.16 billion. Gross profit for the nine (9) months period was \$2.18 billion which represents a \$293.29 million (15.55%) increase above the \$1.89 billion reported for the corresponding period last year. This can be attributed to the company focusing on higher margin-based products, strategic purchasing and reduced inventory costs. As a result, the gross margins increased from 20.23% to 23.79% during the nine months period. Our focus remains on growing our different business lines in the distribution space while building out our proprietary brands such as Delect, Gentle and Refresh.

Operating Expenses for the nine (9) months period was \$1.60 billion which is \$45.22 million (2.91%) above the \$1.56 billion reported for the comparative period last year. The major factors for this increase were general insurance, security costs, marketing and promotion of our proprietary brands and other increased expenses.

Finance charges for the core activities for the nine (9) months period was \$784.04 million compared to \$606.13 million, a 29.35% increase over the prior period. This was due to the company refinancing certain loans along with new debt financing being reflected in the period. Pre-tax loss for the nine (9) months period moved down from \$123.37 million to a pre-tax loss of \$69.50 million.

Total Assets for the Company was at \$14.21 billion or \$2.37 billion (20%) more than the \$11.84 billion reported for the similar period last year. The growth in current assets was where we experienced the bulk of this growth with inventory rising to \$3.86 billion and cash closing at \$163.02 million. Total liabilities stood at \$8.93 billion as the company's payables and long-term debt increased while equity closed the period at \$5.28 billion.

Market Performance

	September 30, 2024	September 30, 2023	December 30, 2023
DTL Stock Price	\$1.94	\$2.02	\$1.85
Junior Market Index	3,829.08	3,984.23	3848.33
JSE Manufacturing and Distribution Index	103.65	101.58	102.94
Market Capitalization	\$8.79 Billion	\$9.16 Billion	\$8.39 Billion

The equities market capitalization has had a mixed performance for the first nine months of 2024 as investors patiently waited on market action by the central bank to make changes to their strategies. This signal kicked in on August 20 when the BOJ announced its first 25-basis point rate cut which was followed by a 25-basis point cut announcement on September 30. The Main Market recorded a 58.83% improvement in value traded during the nine months period, largely due to the Caribbean Producers (Jamaica) Limited transaction on July 9. The Junior Market and USD Market saw 30.97% and 37.17% declines, respectively, in value traded. While the overall indices are slightly down, numerous Main Market securities experienced a positive rebound

during August and September which resulted in there being more winners than losers. However, the Junior Market and USD Market had mainly losers during the period.

Apart from the aforementioned public offers referenced in the second quarter report, the only other public offers which took place during the third quarter was the R.A. Williams Distributors Limited initial public offering (IPO) and the Mayberry Investments Limited public bond offering. Although this is still an improvement to 2023, there is obviously some level of reluctance that is still noticeable by prospective issuers in the market. The delay in adjusting the Junior Market threshold combined with higher interest rates has likely resulted in some offers waiting on the side until conditions improve again.

DTL's stock price traded at an intraday low of \$1.76 on July 22 and had an intraday high of \$2.22 on July 2. The stock market was closed on July 3. DTL closed the quarter at \$1.94 which is 5% higher than the \$1.85 at the start of the year. As a result, our market capitalization stood at \$8.79 Billion. The Junior Market Index marginally declined while the Manufacturing & Distribution Index marginally improved in the first nine months. It should be noted that of the 48 Junior Market companies, 29 were down and 19 were up year-to-date which was in contrast with the Main Market where 18 were down, 30 were up and 4 were unchanged.

Outlook and Risks

Some of the key risks the Derrimon Group is exposed to include:

Commodity and Supply Chain Risk – The Group is impacted by delays experienced by our suppliers and fluctuations in commodity prices for raw materials used in different operations. The Group imports key inputs and other inventory items used in its operations from many geographies, but mainly from the Caribbean relating to items sold by different businesses. While the Group can enter relevant arrangements with suppliers and build up on inventory, it cannot control geopolitical events or government actions which can disrupt the ability of a supplier to send goods to the final destination. This also extends to commodities such as lumber where the key supply comes from a select set of countries and prices can increase rapidly due to greater demand than supply.

Currency Risk – The Derrimon Group is exposed to foreign exchange (FX) risk due to fluctuations in the exchange rate on transactions and balances that are denominated in currencies other than the JMD. While the company does not directly hedge with derivatives, it manages currency risk through arrangements with producers and suppliers which includes buffers in the pricing mechanism. The rising export portfolio and management fees from our New York operations also provides the company with FX to manage the potential volatility at different intervals. The treasury team is also engaged across all subsidiaries to discuss future FX needs and possible renegotiations of terms in certain deals. Currency risk can also be managed by refinancing loans denominated in a foreign currency into JMD to address any fluctuations in the FX rate.

The days leading up to the passage of Hurricane Beryl resulted in a boost in sales for our Sampars and Select Grocers locations. However, the damage and impact caused to everyday Jamaicans was quite significant. As a result, we took several initiatives to support the surrounding communities across the country, especially within the South Coast, in helping them navigate that difficult period.



Interest rates have begun to decline across the globe with the Bank of Jamaica and United States Federal Reserve both announcing two rate cuts to their policy rates which are now 6.50% and 4.50 – 4.75% respectively. The reduction of interest rates is a great catalyst for economies to start seeing improved growth as access to financing becomes more affordable and certain projects become more possible. However, Jamaica has been impacted by an extremely active hurricane season which has resulted in a lot more torrential showers and Tropical Storms such as Rafael in recent times. This does not bode well for the agriculture sector which will take longer to produce their crops which is necessary for some produce prices to decrease across the market.

The company has set November 20, 2024 as the date for us to reopen our New York operations which will be rebranded to Sampars to align with our domestic brand which is more established and known throughout the Jamaican diaspora. We have worked closely with our lessor to implement additional measures that enhance this location's structural integrity, ensuring that such an event does not recur. The resumption of this business will be crucial for us to derive higher returns and value for shareholders while growing our USA presence.

We hosted our Annual General Meeting (AGM) on September 11 at the Terra Nova Hotel where we saw many more shareholders compared to the prior years. We reviewed our 2023 performance, served our shareholders and guests with some of our product offerings and discussed our plans to continue growing shareholder wealth. We also articulated the difficulties the company has faced and how we will be realigning our priorities to improve our business as we enter 2025.



We extend our gratitude to our employees for their commitment and dedication amidst the challenges of this reporting period, and to our shareholders, customers, and other stakeholders for their ongoing support as we work to grow our business and deliver greater value to all. We remain highly optimistic about the remainder of 2024 and beyond.

Derrick Cotterell

Chairman & CEO

**FINANCIAL RESULTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2024****DERRIMON**
TRADING CO. LTD.**Consolidated Profit before tax**
\$137.96M

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	Group Unaudited Consolidated Three months ended September 30 <u>2024</u> <u>\$'000</u>	Group Unaudited Consolidated Three months ended September 30 <u>2023</u> <u>\$'000</u>	Group Unaudited Consolidated Nine months ended September 30 <u>2024</u> <u>\$'000</u>	Group Unaudited Consolidated Nine months ended September 30 <u>2023</u> <u>\$'000</u>	Group Audited year ended December 31 <u>2023</u> <u>\$'000</u>
Revenue					
Trading Income	3,758,064	4,594,161	11,568,381	14,094,405	18,743,230
Less cost of sales	2,820,906	3,563,864	8,605,274	10,896,323	14,065,345
Gross Profit	937,158	1,030,297	2,963,107	3,198,082	4,677,885
Unrealised losses on investment valued at fair value through profit or loss					-
Other operating income	11,265	45,998	146,979	180,753	381,034
	948,423	1,076,295	3,110,086	3,378,835	5,058,919
Less operating expenses:					
Administrative	468,235	612,102	1,535,554	1,938,871	3,322,765
Selling & distribution	235,331	185,062	611,833	485,201	787,186
Impairment allowance on financial assets	-	-	-	-	194,712
	703,566	797,164	2,147,387	2,424,072	4,304,663
Operating profits/ (loss) before finance charges	244,857	279,131	962,699	954,763	754,256
Less : finance cost	(243,731)	(201,287)	(824,737)	(647,815)	588,067
Profit before taxation	1,126	77,844	137,962	306,948	166,189
Taxation (Estimated)	6,000	2,446	22,000	32,230	15,798
Net Profit	(4,874)	75,398	115,962	274,718	181,987
Net Profit Attributable to:					
Shareholders of the company	(7,944)	63,320	89,787	237,869	160,334
Non-controlling interest	3,070	12,078	26,175	36,849	21,653
Net profit being total comprehensive income	(4,874)	75,398	115,962	274,718	181,987
Net Profit Attributable to:					
Stockholders of the company	(7,944)	63,320	89,787	237,869	160,334
Non-controlling interest	3,070	12,078	26,175	36,849	21,653
Total comprehensive income	(4,874)	75,398	115,962	274,718	181,987
Other comprehensive income:					
Item that will not be reclassified to profit and loss					
Unrealized fair value gain on property	-	-	-	-	341,063
Total comprehensive income	(4,874)	75,398	115,962	274,718	523,050
Total comprehensive income attributable to :					
Stockholders of the company	(7,944)	63,320	89,787	237,869	501,397
Non-controlling interest	3,070	12,078	26,175	36,849	21,653
	(4,874)	75,398	115,962	274,718	523,050
Earnings per ordinary stock unit attributable to shareholders of the company	-\$ 0.002	\$ 0.014	\$ 0.020	\$ 0.052	\$ 0.035

Derrimon Trading Company Limited
Company Statement of Profit and Loss & Comprehensive Income
Nine Months Ended September 30, 2024

	Notes	Company Unaudited Derrimon Three months ended September 30 <u>2024</u> <u>\$'000</u>	Company Unaudited Derrimon Three months ended September 30 <u>2023</u> <u>\$'000</u>	Company Unaudited Derrimon Nine months ended September 30 <u>2024</u> <u>\$'000</u>	Company Unaudited Derrimon Nine months ended September 30 <u>2023</u> <u>\$'000</u>	Company Audited year ended December 31 <u>2023</u> <u>\$'000</u>
Revenue						
Trading Income	3h	3,122,674	2,995,328	9,159,921	9,324,832	12,851,826
Less cost of sales		2,381,649	2,419,467	6,980,562	7,438,760	10,116,108
Gross Profit		741,025	575,861	2,179,359	1,886,072	2,735,718
Unrealised lossess on InvestmentOther Income						-
Other Income		7,921	27,446	136,248	152,543	273,718
		748,946	603,307	2,315,607	2,038,615	3,009,436
Less operating expenses:						
Administrative		352,802	321,566	996,882	1,079,849	1,974,837
Selling & distribution		227,683	177,970	604,185	475,999	606,035
Impairment allowance on financial assets						124,438
		580,485	499,536	1,601,067	1,555,848	2,705,310
Operating profits/ (loss) before finance charges		168,461	103,771	714,540	482,767	304,126
Less : finance cost		(218,458)	(173,337)	(784,044)	(606,134)	(560,912)
Profit before taxation		(49,997)	(69,566)	(69,504)	(123,367)	(256,786)
Taxation (Estimated)	4	-	-	-	-	67,737
Net Profit		(49,997)	(69,566)	(69,504)	(123,367)	(189,049)
Total comprehensive income		(49,997)	(69,566)	(69,504)	(123,367)	(189,049)
* Earnings per stock unit	5	(0.011)	(0.016)	(0.015)	(0.028)	(0.042)

* Restated for comparative purposes

Derrimon Trading Company Limited
Statement of Financial Position
Nine Months ended September 30, 2024

Notes	Company Unaudited Derrimon Nine Months September 30 2024 \$'000	Company Unaudited Derrimon Nine Months September 30 2023 \$'000	Group Unaudited Consolidated Nine months ended September 30 2024 \$'000	Group Unaudited Consolidated Nine months ended September 30 2023 \$'000	Company Audited year ended December 31 2023 \$'000	Group Audited year ended December 31 2023 \$'000
ASSETS						
Non-current assets:						
Property, plant and equipment	2,050,136	2,194,641	3,364,806	3,565,682	2,140,104	3,573,329
Investment property	-	-	630,000	-	-	630,000
Intangible assets	181,220	181,220	1,835,359	1,835,359	181,220	1,835,359
Investment in Subsidiary and joint venture	2,992,169	2,981,674	-	-	2,992,169	-
Investment securities	107,729	231,353	107,729	373,111	107,729	203,479
Right-of-use assets	1,808,388	1,355,451	2,558,447	2,154,942	1,956,773	2,639,011
Deferred tax assets	119,255	-	142,580	51,868	119,255	142,580
	7,258,897	6,944,339	8,638,921	7,980,962	7,497,250	9,023,758
Current assets:						
Receivables and prepayments	1,956,439	1,620,912	2,522,215	2,393,935	1,337,445	2,039,816
Inventories	3,857,751	2,789,331	5,686,840	4,507,360	3,327,009	5,085,082
Investment	45,740	-	309,573	99,001	-	-
Cash & bank	163,020	164,665	393,001	290,440	234,513	411,830
Tax recoverable	-	-	3,230	-	40,925	46,995
Due from related parties	932,003	325,208	1,214,275	495,092	1,140,614	39,879.00
	6,954,953	4,900,116	10,129,134	7,785,828	6,080,506	7,623,602
TOTAL ASSETS	14,213,850	11,844,455	18,768,055	15,766,790	13,577,756	16,647,360
EQUITY AND LIABILITY						
Capital and reserves						
Share capital	3,863,849	3,863,849	3,863,849	3,863,849	3,863,849	3,863,849
Retained earnings	1,324,647	1,459,831	2,420,448	2,408,196	1,394,151	2,330,661
Investment revaluation reserve	614	614	614	614	614	614
Capital Reserve	94,638	94,638	435,701	94,638	94,638	435,701
Foreign exchange reserves	-	-	(3,805)	3,222	-	(3,805)
	5,283,748	5,418,932	6,716,807	6,370,519	5,353,252	6,627,020
Non-controlling interest	-	-	272,015	278,080	-	245,840
	5,283,748	5,418,932	6,988,822	6,648,599	5,353,252	6,872,860
Non Current Liability:						
Borrowings	3,474,858	2,100,242	3,509,160	3,465,654	2,777,346	2,797,367
Lease liability	1,968,667	1,379,623	2,787,896	2,421,011	2,097,795	2,829,481
	5,443,525	3,479,865	6,297,056	5,886,665	4,875,141	5,626,848
Current Liability:						
Payables	2,006,567	1,922,677	3,980,368	2,396,197	1,824,048	2,588,684
Short term loans	271,161	105,215	271,161	115,619	321,200	321,200
Due to related party	-	235,619	-	-	225,137	-
Current portion of long term loan	574,450	306,741	578,615	310,991	319,483	328,172
Current portion of lease Liability	182,576	105,216	187,164	110,190	187,933	236,822
Taxation payable	-	-	13,046	28,339	-	130,344
Bank overdraft	451,823	270,190	451,823	270,190	471,562	542,430
	3,486,577	2,945,658	5,482,177	3,231,526	3,349,363	4,147,652
Total equity and non-current liabilities	14,213,850	11,844,455	18,768,055	15,766,790	13,577,756	16,647,360

Approved for issue by the Board of Directors on November 13, 2024 by:



Derrick Cotterell
Chairman



Ian Kelly
Director

Derrimon Trading Limited
Group Statement of change in Shareholders' Equity
September Months Ended September 30, 2024

	<u>Attributable to the Company's Shareholders</u>				<u>Investment Revaluation Reserve</u>	<u>Capital Reserves</u> \$'000	<u>Non-controlling interest</u> \$'000	<u>Total</u> \$'000
	<u>Number of Shares</u>	<u>Share Capital</u>	<u>Foreign Exchange Reserves</u>	<u>Retained Earnings</u>				
	000	\$'000	\$'000	\$'000				
Balance at 31 December 2022	4,533,361	3,863,849	3,222	2,170,327	614	94,638	241,231	6,373,881
Total comprehensive income		-	-	237,869.00		-	36,849	274,718
Non-controlling interest							-	-
Balance at September 30, 2023	4,533,361	3,863,849	3,222	2,408,196	614	94,638	278,080	6,648,599

	<u>Number of Shares</u>	<u>Share Capital</u>	<u>Foreign Exchange Reserves</u>	<u>Retained Earnings</u>	<u>Investment Revaluation Reserve</u>	<u>Capital Reserves</u>	<u>Non-controlling interest</u>	<u>Total</u>
	000	\$'000	\$'000	\$'000		\$'000	\$'000	\$'000
Balance at 31 December 2023	4,533,361	3,863,849	(3,805)	2,330,661	614	435,701	245,840	6,872,860
Total comprehensive income		-		89,787	-	-	26,175	115,962
Balance at September 30, 2024	4,533,361	3,863,849	(3,805)	2,420,448	614	435,701	272,015	6,988,822

Derrimon Trading Limited
Company Statement of change in Shareholders' Equity
Nine Months Ended September 30, 2024

	<u>Number of Shares</u> 000	<u>Share Capital</u> \$'000	<u>Retained Earnings</u> \$'000	<u>Investment Revaluation Reserve</u> \$'000	<u>Capital Reserves</u> \$'000	<u>Total</u> \$'000
Balance at 31 December 2022	4,533,361	3,863,849	1,583,200	614	94,638	5,542,299
Total comprehensive income	-	-	(123,367)	-	-	(123,367)
Non-controlling interest	-	-	-	-	-	-
Issue of shares	-	-	-	-	-	-
Balance at September 30, 2023	4,533,361	3,863,849	1,459,833	614	94,638	5,418,932

	<u>Number of Shares</u> 000	<u>Share Capital</u> \$'000	<u>Retained Earnings</u> \$'000	<u>Investment Revaluation Reserve</u> \$'000	<u>Capital Reserves</u> \$'000	<u>Total</u> \$'000
Balance at 31 December 2023	4,533,361	3,863,849	1,394,151	614	94,638	5,353,252
Total comprehensive income		-	(69,504)	-	-	(69,504)
Non-controlling interest						-
Ordinary dividends			-			-
Issue of shares	-	-	-	-	-	-
Balance at September 30, 2024	4,533,361	3,863,849	1,324,647	614	94,638	5,283,748

Derrimon Trading Limited
Group Statement of Cash flows
Nine Months Ended September 30, 2024

	9 Months ended September 30, 2024	9 Months ended September 30, 2023
	<u>\$'000</u>	<u>\$'000</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net profit before taxation	137,962	306,948
Taxation paid	(139,298)	(166,754)
Changes in non-cash working capital components:-		
Depreciation	310,024	197,545
Depreciation-right of use	413,074	67,327
Inventory	(601,758)	(354,296)
Tax recoverable	43,765	4,486
Receivables	(482,399)	(217,888)
Taxation payable	-	-
Payables	1,391,684	(756,805)
Decrease in related parties	(1,174,396)	(579,443)
Net funds provided by/(used in) operating activities	(101,342)	(1,498,880)
Cash flows from Investment activities:		
Investment	95,750	(238,633)
Acquisition of property, plant and equipment	(434,011)	(16,125)
Net cash used in investment activities	(338,261)	(254,758)
Financing activities:		
Net loans received/paid	912,197	988,262
Lease liability	(91,243)	23,933
Net cash used financing activities	820,954	1,012,195
Net (decrease)/ increase in cash balances	381,351	(741,443)
Net cash balance at beginning of period	(130,600)	761,693
Net cash balance at end of period	250,751	20,250
 Represented by:		
Cash & cash equivalents	702,574	290,440
Bank overdraft	(451,823)	(270,190)
Net cash and cash equivalents at end of period	250,751	20,250

Derrimon Trading Limited
Company Statement of Cash flows
Nine Months Ended September 30,2024

	Note	9 Months ended September 30,2024 \$'000	9 Months ended September 30,2023 \$'000
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net profit before taxation		(69,504)	(123,367)
Taxation paid		-	(57,469)
Changes in non-cash working capital components:-			
Depreciation		219,107	88,345
Depreciation-right of use		527,124	159,442
Deferred tax		-	-
Inventory		(530,742)	(249,502)
Tax recoverable		40,925	-
Receivables		(618,994)	(31,498)
Taxation payable		-	-
Payables		182,519	(419,274)
Related parties		(16,526)	773,702
Net funds provided by/(used in) operating activities		(266,091)	140,379
CASH FLOWS FROM INVESTING ACTIVITY:			
Investments		-	(123,624)
Acquisition of property, plant and equipment		(309,075)	(23,939)
Net cash used in investment activities	-	(309,075)	(147,563)
Financing activities:			
Net loans received /paid		703,637	(353,670)
Lease liability		(134,485)	(263,966)
Deferred tax liability		-	46,027
Net cash provided by financing activities		569,152	(571,609)
Net (decrease)/ increase in cash balances		(6,014)	(578,793)
Net cash balance at beginning of period		(237,049)	473,268
Net cash balance at end of period		(243,063)	(105,525)
Represented by:			
Cash & cash equivalents		208,760	164,665
Bank overdraft		(451,823)	(270,190)
Net cash and cash equivalents at end of period		(243,063)	(105,525)

Notes to the Unaudited Financial Statements

Three (3) Months Ended September 30, 2024

1. IDENTIFICATION AND PRINCIPAL ACTIVITIES

Derrimon Trading Company Limited (“the Company”) is a company limited by shares, incorporated and domiciled in Jamaica. The Company registered office is located at 233-235 Marcus Garvey Drive, Kingston 11. The Company was incorporated in 1998.

The principal activities of the Company include the wholesale and bulk distribution of household and food items inclusive of meat products, chilled and ambient beverages and the retailing of those and other food items and meat products through the operation of a chain of outlets and supermarkets. The Company’s three (3) subsidiaries are involved in manufacturing of flavours and fragrances, wooden pallets manufacturing and food retail business in New York. Derrimon Trading Company Limited together with its subsidiaries is referred to as the “Group”.

The Company maintained the entity’s trading name, Sampars Cash & Carry as well as its operating Outlets: Sampars Outlet Washington Boulevard at 8-10 Brome Close, Kingston 20; Sampars Outlet West Street at 60 ½ West Street, Kingston; Sampars Outlet Mandeville at 26 Hargreaves Avenue Mandeville; Sampars Old Harbour at 3 Arscott Drive, Old Harbour, St. Catherine, Sampars St. Ann's Bay at 3 Harbour Street, St. Ann's Bay, St. Ann, and Sampars Cross Roads, 1-3 Retirement Road, Kingston 5 and Select Grocers at Shop # 15, Upper Manor Park Plaza, Constant Spring Road, Kingston 8, Select Grocers, Millennium Mall, Clarendon, Marnock LLC operating as FoodSavers New York and Good Foods for Less at 402-412 E83rd Street, Brooklyn New York. The performance of Spicy Hill Farms limited and Arosa Limited, Drax Hall, St. Ann is also included.

Effective December 17, 2013, the Company’s shares were listed on the Junior Market of the Jamaica Stock Exchange (JSE). The Company closed a successful Additional Public Offering which was closed on January 26, 2021 and shares listed on the Junior Marker on the Jamaica Stock Exchange on February 23, 2021.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied for all the years presented, unless otherwise stated. These unaudited interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and IFRS Interpretation Committee (IFRS IC) applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost conventions. The accounting policies used in the preparations of these interim financial statements are consistent with those used in the audited financial statements for the year ended 31 December 2023.

Basis of preparation

Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) using the accounting policies described herein.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Going concern

The preparation of financial statements in accordance with IFRS assumes that the Company and Group will continue in operation for the foreseeable future. This means, in part, that the statements of profit or loss and other comprehensive income and the statement of financial position assume no intention or necessity to liquidate or curtail operations. This is commonly referred to as the *going concern* basis. Management has assessed that the Company and Group have the ability to continue as a going concern and has prepared the financial statements on the going concern basis.

Basis of presentation

The financial statements have been prepared on the historical cost basis, except for the following, which are measured at fair value:

- Financial instruments at fair value through other comprehensive income; and
- Revaluation of certain property, plant and equipment

Revenues and expenses

Revenues and expenses are recorded on the accrual basis, whereby transactions and events are recognized in the period in which the transactions and events occur, regardless of whether there has been a receipt or payment of cash or its equivalent.

Judgments and Estimates

The preparation of the financial statements in accordance with IFRS requires management to make judgments and estimates that affect:

- The application of accounting policies;
- The reported amounts of assets and liabilities;
- Disclosures of contingent assets and liabilities; and
- The reported amounts of revenue and expenses during the reporting periods.

Actual results may differ from estimates made in these consolidated and separate financial statements. The use of estimates is an essential part of the preparation of financial statements and does not undermine their reliability.

Judgments are made in the selection and assessment of the Company's accounting policies. Estimates are used mainly in determining the measurement of recognized transactions and balances. Estimates are based on historical experience, and other factors, including expectations of future events, believed to be reasonable under the circumstances. Judgments and estimates are interrelated. Management's judgments and estimates are continually re-evaluated to ensure they remain appropriate. Revision to accounting estimates is recognized in the period in which the estimates are revised and in the future periods affected.

The following are the accounting policies that are subject to judgments and estimates that the Management believes could have the most significant impact on the amounts recognized in the financial statements.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Operating segments information

Judgment – Management uses judgment in determining the similarity of the economic characteristic of the segments for aggregation.

Financial assets

Judgment – Financial assets are classified and subsequently measured at amortized cost, fair value through other comprehensive income or fair value through profit or loss based on a) the company's business model for managing the financial assets and b) the contractual cash flow characteristic of the financial assets. Judgment is required in determining the business model and its objective.

Revenue from contract with customers

Judgment – is required in a) identifying performance obligations and determining the timing of the satisfaction of the performance obligations and b) the transaction price and the amount allocated to the performance obligations.

Estimation – if the consideration promised in a contract includes a variable amount, the company is required to estimate the amount of consideration to which it will be entitled in exchange for transferring the promised goods or services to the customer.

Leases

Estimation – The initial measurement of the Lease Liability is based on an estimate of the present value of the lease payments outstanding, discounted using the Company's incremental borrowing rate. Also, the cost of the right-of-use asset comprises an estimate of costs to be incurred by the Company in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

Consolidation

Judgment – The Company uses judgment in determining the entities that it controls and accordingly consolidates. An entity is controlled when the Company has power over the entity, exposure or rights to variable returns from its involvement with the entity and the ability to use its power over the entity to affect the number of returns it receives from the entity. If facts and circumstances indicate that there are changes to one or more of the control elements, the Company reassess whether it still has control.

Joint arrangement

Judgment – Management applies judgment in determining the type of joint arrangement in which it is involved. The classification of the joint arrangement as a joint operation or a joint venture depends upon the rights and obligations of the parties to the arrangement, its structure and legal form, the terms agreed by the parties in the contractual arrangement, and when relevant, other facts and circumstances.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investment property

Judgment – Management applies judgment in determining whether a property qualifies as an investment property. Criteria are developed to allow management to exercise that judgment consistently.

Related parties and related party transactions

Judgment – Management uses judgment in determining the level of details to be disclosed. Consideration is given to the closeness of the related party relationship and other factors relevant in establishing the level of significance of the transaction(s).

Receivables

Estimation – Management’s estimate of allowance on accounts receivable is based on an analysis of the Aged Receivables and measurement of the Expected Credit Losses. The Company measure expected credit losses by applying an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Income and other taxes

Judgment – Income and other taxes are subject to Government policies. In calculating current and recoverable income and other taxes, Management uses judgment when interpreting the tax rules and in determining the tax position. There are some transactions and events for which the ultimate tax determination is uncertain during the ordinary course of business.

Estimation – Income and other taxes are subject to Government policies, and estimates are required in determining the provision. Management recognizes liabilities for possible tax issues based on estimates of whether additional taxes may be due.

Contingencies

In determining the existence of a contingent liability, management assesses the existence of:

- A possible obligation that arises from a past event and which existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company, or;
- A present obligation that arises from a past event but is not recognized because it is not possible that an outflow of economic benefit is required to settle or the amount of the obligation cannot be measured reliably. In estimating possible outflow of economic benefits in relation to a contingent liability, management, sometimes in consultation with experts such as legal counsel may or may not make provision in the financial statements based on judgments regarding possible outcomes according to specific but uncertain circumstances. Contingent liabilities are disclosed in the financial statements unless immaterial or the possibility of an outflow of economic benefits is remote.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Inventories

Estimation – Inventories are carried at the lower of cost and net realized value. Cost is measured at the weighted average basis, the estimation of net realized value is based on the most reliable evidence available, at the time the estimates are made, of the amount the inventories are expected to realize. Additionally, estimation is required for inventory provision due to shrinkage, slow-moving and expiration.

Impairment of assets

Judgment – Management uses judgment in determining the grouping of assets to identify the Cash-Generating Units (“CGUs”) for testing for impairment of property, plant and equipment (“PPE”), Intangibles and Goodwill. Management has determined that its three (3) strategic business units are its CGUs which comprise Distribution (Household products, detergents and bulk foods), Wholesale (Trading outlets and supermarkets) and Other Operations (Manufacturer of flavours and fragrances; and wood products). In testing for impairment of PPE, these assets are allocated to the CGUs to which they relate.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Judgment has been used, at each reporting date, in determining whether there has been an indication of impairment which would require the completion of impairment testing.

Estimation – Management’s estimates of a CGUs’ recoverable based on value-in-use involves estimating future cash flows before taxes. Future cash flows are estimated based on a multi-year extrapolation of the last five years historical actual results and a terminal value by discounting the final year in perpetuity. The growth rate applied to the terminal value is based on the Bank of Jamaica’s target inflation rate or Management’s estimate of the growth rate specific to the individual item being tested. The future cash flow estimates are then discounted to their present value using the appropriate pre-tax discount rate, which includes a risk premium specific to the business. The final determination of a CGUs’ recoverable amount is based on fair value less cost to sell and its value-in-use.

Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses are recognized in other comprehensive income. This is reversed only if there has been a change in the estimates used to determine the recoverable amount and not to exceed the original carrying amount before its impairment. The reversal is also recognized in other comprehensive income.

Others

Estimation – Other estimates include determining the useful lives of Property, Plant and Equipment for depreciation; in accounting for and measuring payables and accruals and in measuring fair values of financial instruments.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Standards, amendments and interpretations to published standards effective in the current year.

The following new standards, amendments and interpretations have been issued and adopted, and, accordingly, have been applied in preparing the financial statements.

Leases (IFRS 16)

In January 2016, the IASB issued IFRS 16 – Leases, which replace IAS 17– Leases and related interpretations. IFRS 16 provides a single lessee accounting model, requiring the recognition of assets and liabilities for all leases unless the lease term is 12-months or less or the underlying assets has a low value. IFRS 16 substantially carries forward the lessor accounting in IAS 17 with the distinction between operating and finance leases being retained.

Annual Improvements 2015-2017

In December 2017, the IASB issued amendments to four standards, including IFRS 3 – Business Combinations, IFRS 11 Joint Arrangements, IAS 12 – Income Taxes and IAS 23 – Borrowing Costs.

The amendment to IFRS 3 clarifies how a company re-measures its previously held interest in a joint operation when it obtains control of a business. The amendments to IAS 12 clarify that all

income tax consequences of dividends should be recognized in profit or loss, regardless of how the tax arises. The amendment to IAS 23 clarifies that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity generally borrows when calculating the capitalization rate on general borrowings.

Effects of Changes in Accounting Policies

The Company and Group adopted IFRS 16: Leases, effective January 1, 2019. This resulted in material changes to the financial statements as at March 31, 2020.

The change in accounting policy was made in accordance with the transitional provisions of IFRS 16. These provisions required the Company and Group to recognize right-of-use assets and Lease Liability in the statement of financial position. And, depreciation expense on right-of-use in the statement of profit or loss and other comprehensive income.

In addition, the Company and Group applied the practical expedient of continuing with contracts that were previously identified as leases applying IAS 17 Leases and IFRIC 4 Determining whether an Arrangement contains a Lease and not to apply leases to contracts that were not previously identified as containing a lease applying IAS 17 and IFRIC 4.

IFRS 16: Leases, will be applied retrospectively with the cumulative effect of initial application recognized in the opening balance of retained earnings, comparative information will not be restated.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(a) Basis of Consolidation

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied for all the years presented, unless otherwise stated, and have been applied consistently throughout the Group.

These consolidated financial statements include the accounts of Derrimon Trading Company Limited (DTCL) and entities it controls. An entity is controlled when the Company has the ability to direct the relevant activities of the entity, has exposure or rights to variable returns from its involvement with the entity, and is able to use its power over the entity to affect its returns from the entity. Income or loss and each component of other comprehensive income (OCI) are attributed to the shareholders of the Company and the non-controlling interests.

The consolidated financial statements include the financial statements of the Company and its holdings in Select Grocers and its subsidiaries, Caribbean Flavours and Fragrances Limited (CFFL) and Woodcats International Company Limited as follows:

<u>Entity</u>	<u>Principal Activity</u>	% Ownership by Company at 31 March 2023	% Ownership by Company at 31 December 2022
CFFL	Manufacture of Flavours and Fragrances	65.02%	65.02%
Select Grocers	Operation of Supermarket	60%	60%
Woodcats International Limited	Manufacturers of wooden pallets	100%	100%
Marnock Retail LLC	Operations of Supermarket	100%	100%
Marnock LLC	Operation of Wholesale	80%	80%
Spicy Hill Limited	Manufacture of Spices	100%	100%
Arosa Limited	Meat processor and purveyor	100%	100%

Derrimon Trading Company Limited (DTCL) as at December 31, 2022, owns 65.02% of the shares of CFFL, the same as the prior year.

DTCL continues to hold 60% in the joint operation with Select Grocers and accounts for this entity by incorporating 60% of its assets, liabilities, revenue and expenses into the financial statements of the Parent Company.

DTCL continues to hold 100% of the shares of Woodcats International Limited, a manufacturer of wooden pallets, making it a wholly-owned subsidiary.

On January 8, 2021, DTCL acquired 100% of the shares of Marnock Retail LLC, a supermarket domiciled in the United States of America, making it a wholly-owned subsidiary.

On January 8, 2021, DTCL acquired 80% of the shares of Marnock LLC, a wholesale operator domiciled in the United States of America.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

On January 10, 2022, DTCL acquired 100% of the shares of Spicy Hill Farms Limited, a manufacturer of spices making it a wholly-owned subsidiary.

On April 1, 2022, DTCL acquired 100% of the shares of Arosa Limited, a meat processor, purveyor and wine distributor making it a wholly-owned subsidiary.

(b) Joint operation

A joint operation is an arrangement in which two or more parties contractually agree to the sharing of control and decisions about relevant activities require the unanimous consent of the parties sharing control. In a joint operation, the parties that have joint control have rights to the assets and obligations for the liabilities.

The Company records its interest in the joint operation's assets, liabilities, revenues and expenses in the Group accounts.

(c) Business combination

The company applies the acquisition method in accounting for a business combination.

The consideration transferred by the company to obtain control of a subsidiary is calculated as the sum of the acquisition-date fair value of the assets transferred, liabilities assumed, and the equity interests issued by the company.

The company recognizes identifiable assets acquired and liabilities assumed in a business combination regardless of whether they have been previously recognized in the company's financial statements prior to the acquisition. Assets acquired, and liabilities assumed are generally measured at their acquisition-date fair value.

Any Goodwill is stated after separate recognition of identifiable intangible assets. It is calculated as the excess of the sum of a) fair value of consideration transferred, b) the recognized amount of any non-controlling interest in the acquiree and c) acquisition-date fair value of any existing equity interest in the acquiree, over the acquisition-date fair values of the identifiable net assets. If the fair values of the identifiable net assets exceed the sum calculated above, the excess amount, i.e., gain on bargain purchase, is recognized in profit or loss immediately.

Transaction costs that the Company incurs in connection with a business combination are expensed immediately.

Non-controlling interests

Equity in the Company not attributable, directly or indirectly, to the Company, is considered non-controlling interest. When the proportion of the equity held by non-controlling interest's changes, the Company adjusts the carrying amounts of the controlling and non-controlling interests to reflect the changes in their relative interest in the Company. The Company recognizes directly in equity any difference between the amount by which the non-controlling interests are adjusted, and the fair value of the consideration paid or received, and attribute it to the shareholders of the Company.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(d) Segment reporting

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses. The operating results are regularly reviewed by the entity's Chief Operating Decision Maker (CODM) to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available.

The Company has identified the following segments:

1. Distribution (Household products, chilled and ambient beverages, detergents and bulk foods);
2. Retail (Trading outlets and supermarkets); and
3. Other Operations (Manufacturer of flavours and fragrances, pallets and by products of wood)

In 2018, the ambient beverages division was added to the distribution segment as the Company entered into an agreement with SM Jaleel and Company Limited to distribute its beverage products. The pallets and by-products of wood were added to the other operations segment as a result of the 100% acquisition of Woodcats International Limited in 2018 and the purchase of Marnock LLC trading as FoodSavers New York and Good Foods For Less in January 2021 resulting in these companies becoming a part of the Group.

(e) Impairment of assets

The carrying amounts of property, plant and equipment, right-of-use assets, investment property, and intangible assets with finite useful lives are reviewed at the end of each reporting period to determine whether there are any indicators of impairment. Indicators of impairment may include a significant decline in asset market value, material adverse changes in the external operating environment which affect how the asset is used or is expected to be used, obsolescence, or physical damage of the asset.

If any such indicators exist, then the recoverable amount of the asset is estimated. Goodwill and intangible assets with indefinite useful lives and intangible assets not yet available for use are not amortized but are tested for impairment at least annually or whenever there is an indicator that the asset may be impaired.

(f) Revenue recognition

Revenue is recognized when the company satisfies a performance obligation by transferring the promised goods to the customer in an amount that reflects the consideration the company expects to be entitled to in exchange for those goods.

The promised goods are transferred when or as the customer obtain control.

Revenue is recognized when the customer obtains control of the goods as described below:

i. Sales

The performance obligation, satisfied at a point-in-time, to transfer products to customers. Revenue is recognized when the products are delivered to the customers, and the customers take control of the products, and the company has a present right to payment as evidence by an invoice or the right to invoiced

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ii. Interest income

The performance obligation, satisfied over time, the company simultaneously receives and consumes the benefits provided by the Company's performance as the Company performs. Revenue is recognized when earned.

iii. Dividend income

The performance obligation, satisfied at a point-in-time, the company simultaneously receives and consumes the benefits provided by the Company's performance as the Company performs. Revenue is recognized when declared, and the right to receive payment is established.

iv. Other operating income

Includes gains and losses on disposal of assets, rental income received from investment properties and miscellaneous inflows. The performance obligation, satisfied at a point-in-time, the company simultaneously receives and consumes the benefits provided by the Company's performance as the Company performs. Revenue is recognized when received from customers.

(g) Property, plant and equipment

Property, plant and equipment are stated at historical cost, less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of items. The land is carried at cost and is not depreciated.

Right-of-use assets are measured at cost, less accumulated depreciation and impairment and adjusted for any re-measurement of the lease liability.

Depreciation is calculated on a straight-line basis at such rates that will write off the carrying value of the assets over the period of their expected useful lives or lease term.

Current annual rates of depreciation are:

Buildings	2.5%
Leasehold improvement	2.5%
Machinery and equipment	10.0%
Furniture, fittings and fixtures	20.0%
Motor vehicles	20.0%
Computer	33.33%
Right-of-use	Straight-line over the period of the lease term

The assets' residual values and useful lives are reviewed periodically for impairment. Where the assets' carrying amount is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Gains and losses on disposal of property, plant and equipment are determined by comparing the proceeds with the carrying amount and are recognized in other income in the statement of other comprehensive income. Repairs and maintenance expenditure are included in the statement of comprehensive income during the financial period in which they are incurred. The cost of major renovations is included in the carrying amount of the asset when it is probable that the future economic benefits in excess of the originally assessed standard of performance of the existing asset will flow to the Company.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The cost of self-constructed assets includes the cost of materials, direct labour and related cost to put the asset into service. Borrowing costs, including but not limited to, interest on borrowings and exchange differences arising on such borrowings, that are directly attributable to the acquisition and/or construction of a qualifying asset are capitalized as part of the cost of that asset. Capitalization of borrowing costs ceases when substantially all the activities necessary to prepare the qualifying asset for its use are complete. Thereafter, borrowing costs are recognized in profit or loss when they are incurred.

Right-of-use assets are initial measurement at the present value of the lease payments outstanding, discounted using the Company's incremental borrowing rate and include an estimate of costs to be incurred by the Company in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

(h) Leases (right-of-use assets)

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. This is reassessed if the terms and conditions of the contract are changed.

Lessee

At January 1, 2019, the Company recognizes a right-of-use asset and a lease liability.

Initial measurement of the right-of-use asset is at cost, cost being the present value of the lease payments that are not paid at that date, discounted using the Company's incremental borrowing rate; plus an estimate of costs to be incurred on retiring the asset, i.e., asset retirement obligations required by the terms and conditions of the lease. The cost is remeasured if the terms of the lease changes.

The Company has elected to not to apply the right-of-use asset and lease liability to:

- (a) short-term leases, less than 12-months; and
- (b) leases for which the underlying asset is of low value, i.e., printers, laptop computers, small furniture and selected properties.

These will be charged as lease expense in the statement of profit or loss.

(l) Intangible assets

Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Company's share of identifiable assets acquired and liabilities assumed.

Goodwill is tested annually for impairment. Goodwill is impaired, when the cash-generating unit (CGU) to which the goodwill is allocated, carrying value is higher than the recoverable value of the unit. Impairment of goodwill is not reversed.

Other intangibles – brand name, formula, customer and supplier relationships and technological expertise.

Other intangible represents the identified asset embedded in excess of the cost of an acquisition over the fair value of the Company's share of identifiable assets acquired and liabilities assumed.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Other intangible is tested annually for impairment. Other intangible is impaired when the cash-generating unit (CGU) to which the other intangible applies, carrying value is higher than the recoverable value of the unit. Impairment of other intangible is reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized, and only to the extent of the original impairment loss

Research and development expenditure

Expenditures in relation to research activities are expensed as incurred.

Expenditure in relation to development activities is recognized as an asset if, and only if, the Company can demonstrate all of the following; otherwise, it is expensed as incurred:

- (a) the technical feasibility of completing the intangible asset so that it will be available for use or sale.
- (b) its intention to complete the intangible asset and use or sell it.
- (c) its ability to use or sell the intangible asset.
- (d) how the intangible asset will generate probable future economic benefits. Among other things, the entity can demonstrate the existence of a market for the output of the intangible asset or the intangible asset itself or, if it is to be used internally, the usefulness of the intangible asset.
- (e) the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset.
- (f) its ability to reliably measure the expenditure attributable to the intangible asset during its development.

(j) Financial instruments

A financial instrument is any contract that gives rise to a receipt or payment in cash or its equivalents, and a financial asset of one party and a financial liability or equity instrument of another party. Financial assets and financial liabilities are recognized in the statement of financial position when the Company becomes a party to the contractual provisions of a financial instrument. All financial instruments are measured at fair value on initial recognition. Subsequent measurement of these assets and liabilities is based on fair value or amortized cost using the effective interest method.

Transaction costs that are directly attributable to the acquisition or issuance of financial assets and financial liabilities, other than financial assets and financial liabilities classified as Fair Value Through Profit or Loss (FVTPL), are added to or deducted from the fair value on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities classified as FVTPL are recognized immediately in net income.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Classification and Subsequent Measurement

Financial assets

The Company classifies financial assets according to its business model for managing the financial assets and the contractual terms of the cash flows. All the financial assets are classified in the measurement category amortized cost because the financial assets are held within a business model with the objective to hold financial assets to collect contractual cash flows, and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. These assets are measured at amortized cost using the effective interest method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

Credit risk and expected credit loss

The Company is only expose to credit risk on its trade receivables, and as such does not provide for any lifetime expected credit loss (LECL). It applies the practical experience of not adjusting the promised consideration receivable because the period is less than 12-months.

The Company's financial assets and financial liabilities are classified and measured as follows:

Asset/Liability	Classification	Measurement
Receivables	Amortized cost	Amortized cost
Investments	Amortized cost	Amortized cost
Investments in equity	Amortized cost	Fair value
Cash and cash equivalents	Amortized cost	Amortized cost
Related party receivables	Amortized cost	Amortized cost
Bank overdraft	Amortized cost	Amortized cost
Payables	Amortized cost	Amortized cost
Short-term loan	Amortized cost	Amortized cost
Long-term borrowing	Amortized cost	Amortized cost

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(k) Inventories

Inventories are carried at the lower of cost and net realizable value. The cost of inventories is determined based on the weighted average cost and includes costs incurred in bringing the inventories to their present location and condition. Inventories comprised finished goods, work-in-progress, and raw and packaging materials.

Net realizable value is the estimated selling price of inventory during the normal course of business less estimated selling expenses.

(l) Trade and other receivables

Trade and other receivables are carried at anticipated realizable value. An allowance for expected credit loss (ECL) of trade and other receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. The carrying amount of the asset is reduced through the use of this ECL allowance, and the amount of the loss is recognized in Bad Debt expense in the statement of profit or loss. When trade receivable is deemed uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are recognized as recovery and credited to bad debt expense in the statement of profit or loss.

(m) Income tax

The income tax expense for the year comprises current and deferred tax. Income tax expense is recognized in net income, except to the extent that it relates to items recognized either in other comprehensive income or directly in equity.

Current taxation

Current tax charge is the expected tax payable on the taxable income for the year, using tax rates in effect at the reporting date plus any over or under provision of tax in respect of previous years.

Deferred taxation

Deferred tax liabilities are recognized for temporary differences between the carrying amounts of assets and liabilities and their amounts as measured for tax purposes, which will result in taxable amounts in future periods. Deferred tax assets are recognized for temporary differences which will result in deductible amounts in future periods, but only to the extent it is probable that sufficient taxable profits will be available against which these differences can be utilized.

Deferred tax assets and liabilities are measured at tax rates that are expected to apply in the period in which the asset will be realized or the liability will be settled based on enacted rates.

At December 31, 2018, deferred tax was accounted for because DTCL 100% tax free remission status expired December 16, 2018. DTCL will be subject to 50% income tax on its taxable profits from December 17, 2018 to December 16, 2023. The recent Additional Public Offering which increased the Company's capital beyond the allowable \$500 million threshold means that the taxation payable is now 100%. The company is awaiting a response from Tax Administration Department to our request to continue with the 50% for the last three (3) years.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The other subsidiaries of the Group that are subject to income tax are as follows:

(i) CFLL, is also listed on the Junior Market of the JSE and effective October 3, 2018, its 100% tax free status expired, and it is now subject to income tax at 50% on its taxable profits for the next five (5) years to October 2, 2023; and

(ii) The other subsidiaries, Woodcats International, Arosa Limited and Marnock LLC are not listed on the Junior Market of the JSE and are subject to payment of full income tax.

(n) Borrowing; borrowing cost and interest

Borrowing (loans) is classified as current when the Company expects to settle the liability in its normal operating cycle, it holds the liability primarily for the purpose of trading, the liability is due to be settled within 12 months after the date of the statement of financial position, or it does not have an unconditional right to defer settlement of the liability for at least 12 months after the date of the statement of financial position. Otherwise, it is classified as long-term. Subsequent to initial recognition, borrowings are measured at amortized cost using the effective interest method, less any impairment, with gains and losses recognized in net income in the period that the liability is derecognized.

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets are capitalized as part of the cost of these assets. Capitalization of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

(o) Share capital, dividends and distributions

Shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are deducted, net of tax from proceeds.

Dividends

Dividends declared, and payable to the Company's shareholders are recognized as a liability in the consolidated statement of financial position in the period in which the dividends are approved by the Company's Board of Directors.

Distributions

Distributions to non-controlling interest are recognized as a liability in the consolidated statement of financial position in the period in which the distributions are declared.

(p) Earnings per share

Basic earnings per share ("EPS") are calculated by dividing the net income attributable to the shareholders by the weighted average number of ordinary shares outstanding during the reporting period. The Calculation of earnings per ordinary share is based on the Group and Company net profit attributable to shareholders divided by the weighted average number of ordinary shares of 4,533,360,670 (2021 – 2,853,360,670). New shares were issued and listed on the Junior Market of the Jamaica Stock Exchange on February 23, 2021 given the successful Additional Public Offer.

3. SEGMENTAL FINANCIAL INFORMATION

Management has determined the operating segments based on the reports reviewed by the Chief Executive Officer that are used to make strategic decisions.

The Group operates three (3) segments. Two (2) segments are exposed to similar risks as they both sell household and grocery products and the third segment, which is new due to the consolidation of the subsidiary, manufactures flavours and fragrances. The principal divisions are:

(i) Distribution- distribution of Nestle household products, Sun Power Detergents and bulk food products and chilled beverages.

(ii) Wholesale and retail - operation of seven (7) outlets, six trading under the name Sampars Cash and Carry and Sampars Outlets and the other under the name Select Grocers.

The distribution hub, along with four (4) outlets is located in Kingston and Saint Andrew, and the other three (3) locations are in rural Jamaica.

(iii) Other operations – manufacturer of flavours and fragrances, wooden pallets and wholesaling retailing of Foods in New York. On September 6, 2018, the Company acquired 100% shareholding in Woodcats International Limited (WIL), a manufacture of wooden pallets and by products of wood such as mulch. The directors classified the operations of this entity under the ‘other operations’ segment.

(iv) On January 10, 2022, DTL acquired 100% of Spicy Hill Farms Limited and has entered the manufacturing space of the range of spices.

(v) On April 1, 2022, DTL acquired 100% of Arosa Limited and has entered the food service space with products from the meat processing facilities, wine and cheese distribution and purveyors.

Segmental Financial Information

	<u>The Group</u> <u>2024</u>			
	<u>Distribution</u> <u>\$'000</u>	<u>Sampars Outlets</u> <u>\$'000</u>	<u>Other Operations</u> <u>\$'000</u>	<u>Total</u> <u>\$'000</u>
Revenue from external customers	3,651,564	5,508,357	2,408,460	11,568,381
Depreciation	183,125	35,982	90,917	310,024
Current Liabilities	1,523,489	1,963,088	1,995,600	5,482,177
Current Assets	4,468,688	2,486,265	3,174,181	10,129,134

	<u>The Company</u> <u>2024</u>		
	<u>Distribution</u> <u>\$'000</u>	<u>Sampars Outlets & Select Grocers</u> <u>\$'000</u>	<u>Total</u> <u>\$'000</u>
Revenue from external customers	3,651,564	5,508,357	9,159,921
Depreciation	183,125	35,982	219,107
Current Liabilities	1,523,489	1,963,088	3,486,577
Current Assets	4,468,688	2,486,265	6,954,953

4. JOINT OPERATIONS

Since March 2017, the Company has a 60% interest in Select Grocers, an unincorporated business. Select Grocers is operated as an “upscaled” supermarket positioned to capture the affluent middle classes. There was no change in the strategic direction, management or operation of this entity during the year.

5. INVESTMENT IN SUBSIDIARIES

As at September 30, 2024, the Company has holdings as follows:

- Caribbean Flavours and Fragrances Limited - 65.02%
- Woodcats International Limited - 100%
- Marnock LLC and Marnock Retail – 80% and 100% respectively.
- Spicy Hills Farms Limited – 100%
- Arosa Limited – 100%

6. INCOME TAX

Derrimon Trading Company Limited (DTCL) is listed on the Junior Market of the Jamaica Stock Exchange, effective December 17, 2013, and under the Income Tax Act (Jamaica Stock Exchange Junior Market) (Remission) Notice 2010, 100% of income taxes will be remitted by the Minister of Finance during the first five (5) years of listing, which expired December 17, 2018. DTCL is now required to account for income tax at 50% during the second five (5) years, from December 17, 2018, to December 16, 2023.

To obtain the remission of income taxes, the following conditions should be adhered to over the period:

- (a) DTCL remains listed for at least 15 years and is not suspended from the JSE for any breaches of the rules of the JSE;
- (b) The Subscribed Participating Voting Share Capital of DTCL does not exceed \$500 million; and
- (c) DTCL has at least 50 Participating Voting Shareholders.

The financial statements have been prepared on the basis that DTCL will have the full benefit of the tax remissions. The period is as follows:

Years 1 to 5 (December 17, 2013- December 16, 2018) – 100%

Years 6 to 10 (December 17, 2018- December 16, 2023) - 50%

DTCL’s subsidiary, CFFL also benefits from tax remission effective October 2, 2013, the Company’s shares were listed on the Junior Market of the JSE. Effective October 3, 2018, the 100% remission status expired and CFFL is now subject to Income Tax at 50% for the year ended December 31, 2018. The Company is entitled to a remission of income taxes for (10) ten years in the following proportion:

Period October 3, 2013 – October 2, 2018 - 100% of standard rate.

Period October 3, 2018 – October 2, 2023 – 50% of standard rate.

The recent Additional Public Offering which increased the Company’s capital beyond the allowable \$500 million threshold. As a result, the company does not qualify to claim the 50% remission of Income Tax which means that the taxation payable is at the normal 25% rate.

7. LEASE LIABILITY

Right-of-use Assets, blended principal and interest payments (rent payments) are made monthly in the amount of \$24,811,000 interest is charged at 7.25%, maturing in 2039.

Principal amounts payable:

Current portion	\$ 189,432,
Long-term	\$1,550,612
Total	\$1,740,044

DERRIMON TRADING COMPANY LIMITED

SHAREHOLDINGS OF TOP TEN (10) STOCKHOLDERS, DIRECTORS AND SENIOR OFFICERS AS AT

September 30, 2024

Top (10) Stockholders	Number of Shares Held	Percentage Ownership
Derrick Cotterell	1,125,531,673	24.83%
Barita Investment Ltd-Long A/C (Trading)	918,510,927	20.26%
Monique Cotterell	400,000,000	8.82%
Mayberry Jamaican Equities Limited	233,942,322	5.35%
Ian C. Kelly	169,107,209	3.74%
JCSD Trustee Services Limited A/C Barita Unit Trust Capital Growth Fund	128,197,842	2.83%
Pam - Pooled Equity Fund	124,944,829	2.76%
Estate E. Cotterell (Deceased)	100,000,000	2.21%
ATL Group Pension Fund Trustees Nom Ltd	56,349,216	1.24%
HEART Trust/NTA Pension Scheme	54,606,000	1.20%

DERRIMON TRADING COMPANY LIMITED

SHAREHOLDINGS OF TOP TEN (10) STOCKHOLDERS, DIRECTORS AND SENIOR OFFICERS AS AT

September 30, 2024

Directors	Number of Shares Held	Percentage Ownership
Derrick Cotterell	1,125,531,673	24.83%
Monique Cotterell	400,000,000	8.82%
Ian C. Kelly	169,107,209	3.74%
Winston Thomas	23,382,753	0.52%
Earl Anthony Richards	5,441,167	0.12%
Howard Mitchell	790,331	0.02%
Tania Waldron-Gooden	628,879	0.01%
Alexander Williams	500,000	0.01%
Paul Buchanan	300,000	0.01%
Stephen Philibert	0	0.00%
Senior Officers	Number of Shares Held	Percentage Ownership
Sheldon Simpson	2,591,358	0.06%